

Forecast - Expenses and Income

Annual Expenses:

Category	Type	Period	Amount	Span	Ave/year
Office Supplies	Expense	2022	\$ 2,200.00	1	\$ 2,200.00
Mow & Trim (2) (Employees)	Expense	2022	\$ 12,000.00	1	
Mow & Trim (2) (Employees)	Expense	2020 - 2022	\$ 43,000.00	3	\$ 14,333.33
Mow & Trim (Contractor)	Expense	2020 - 2022	\$ 23,700.00	3	\$ 7,900.00
Fuel	Expense	2022	\$ 850.00	1	
Fuel	Expense	2020 - 2022	\$ 2,072.00	3	\$ 690.67
Landscaping	Expense	2022	\$ 5,248.00	1	\$ 5,248.00
Lawn Maintenance	Expense	2022	\$ 1,804.00	1	\$ 1,804.00
NY Cem Div - Vandalism	Expense	2018 - 2022	\$ 840.00	5	\$ 168.00
NY Assoc of Cemeteries	Expense	2018 - 2022	\$ 290.00	5	\$ 58.00
Insurance	Expense	2022	\$ 3,934.00	1	\$ 3,934.00
Payroll (2) (Salaried only)	Expense	2020 - 2022	\$ 35,300.00	3	\$ 11,766.67
Utilities: Spectrum	Expense	2022	\$ 1,300.00	1	\$ 1,300.00
Utilities: RG&E	Expense	2022	\$ 450.00	1	\$ 450.00
Utilities: Accessline	Expense	2022	\$ 145.00	1	\$ 145.00
Utilities: Waste Management	Expense	2022	\$ 4,040.00	1	\$ 4,040.00
Website	Expense	2022 - 2024	\$ 510.00	3	\$ 170.00
Total: Forecast	Expense				\$ 54,207.67

Project Expenses:

Road Sealing (Blades)	Expense	2022	\$ 600.00	1
Road Repair (Ruston)	Expense	2022	\$ 8,085.00	1
Mason Trenching - J Section	Expense	2021	\$ 12,500.00	1
Tractor JD2032R	Expense	2021	\$ 24,258.00	1
Mower Ferris ISX800	Expense	2020	\$ 6,204.00	1
Total:			\$ 51,647.00	

Annual Income:

PM Dividends and Interest	Income	2020 - 2022	\$ 43,000.00	3	\$ 14,333.33
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Income Forecast:

Category	Type	Period	Amount	Span	Ave/each
Grave Sales	Income	2023	\$ 1,200.00	1	\$ 1,200.00
Foundations (Ave net per ea)	Income	2020 - 2022	\$ 23,700.00	90	\$ 263.33
Interments - Full (Ave net)	Income	2023	\$ 400.00	1	\$ 400.00
Interments - CRE (Ave net)	Income	2023	\$ 400.00	1	\$ 400.00

Forecast Targets:

Category	Type	Period	Amount	QTY	Forecast
Grave Sales	Income	2023	\$ 1,200.00	25	\$ 30,000.00
Foundations (Ave net per ea)	Income	2023	\$ 263.33	10	\$ 2,633.30
Interments - Full (Ave net)	Income	2023	\$ 400.00	10	\$ 4,000.00
Interments - CRE (Ave net)	Income	2023	\$ 400.00	15	\$ 6,000.00
PM Dividends and Interest	Income	2023	\$ 14,000.00	1	\$ 14,000.00

Total Income:					\$ 56,633.30
Profit / Loss:					\$2,425.63