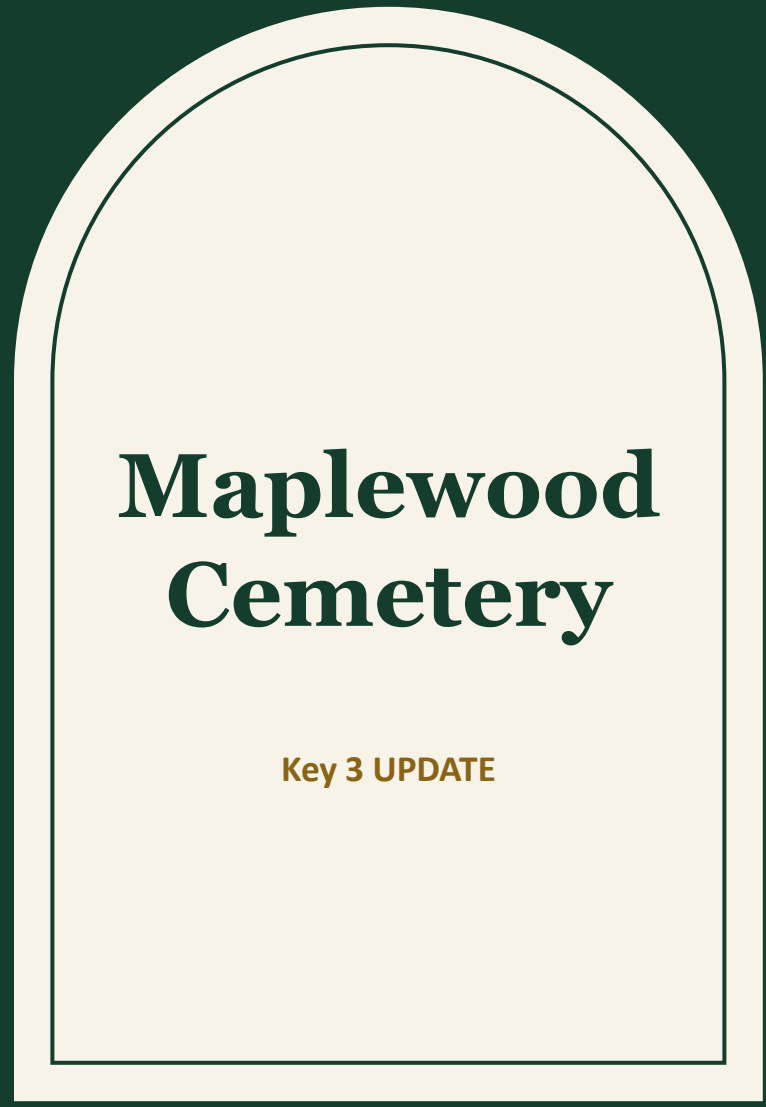
KEY 3 MEETING | NOV 14, 2026

Maplewood Cemetery: Key 3 Update

Finances, interments, inventory and field projects



01

Financial picture

2026 results, billing and perpetual-maintenance reconciliation

IN THIS SECTION

P&L analysis

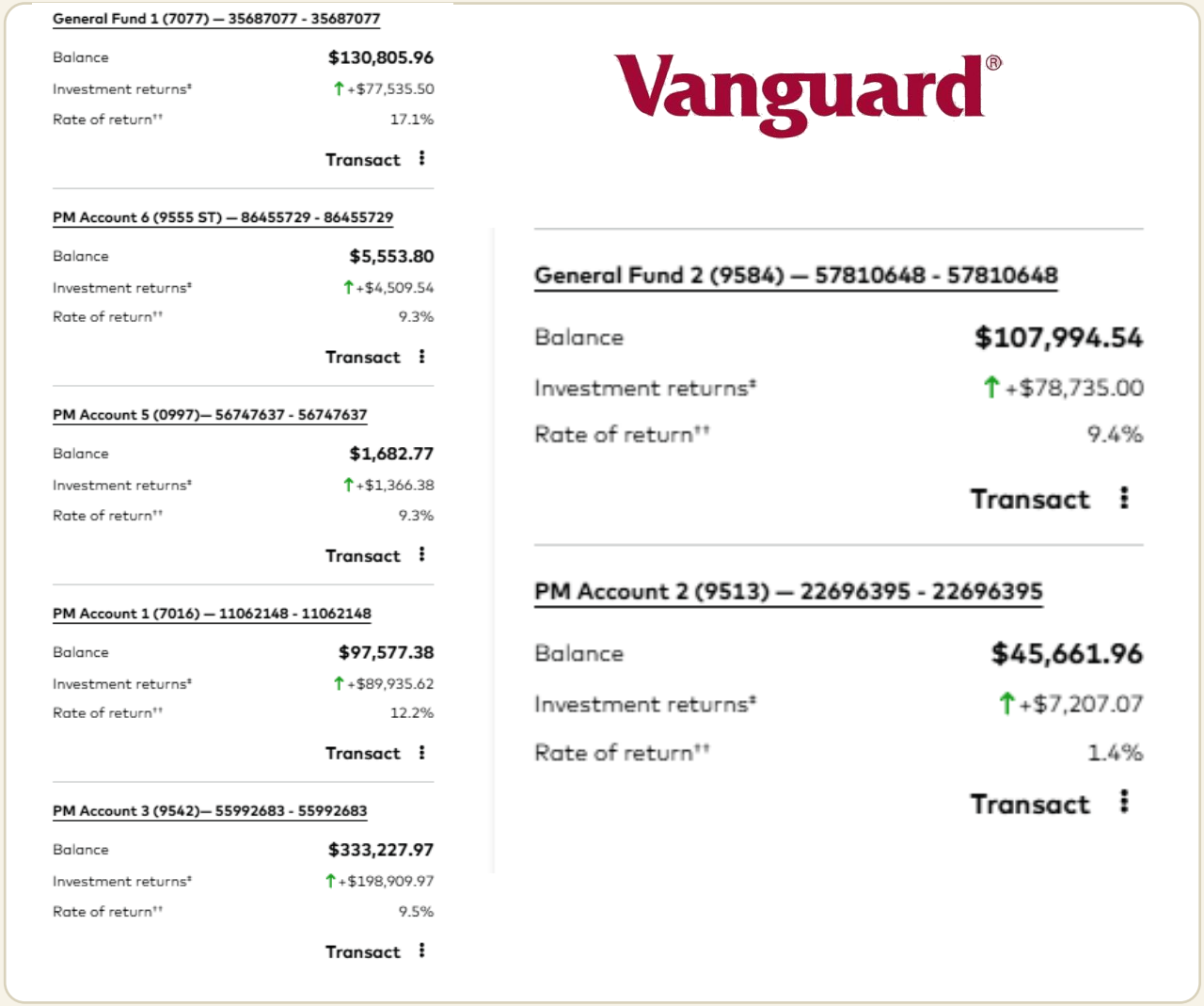
Foundations dashboard

Billing summary

Grave-sale payments

PM review

Seven Vanguard accounts, led by PM Account 3 at $333,227.97



KEY FIGURES: VANGUARD BALANCES

$333,227.97

PM Account 3, the largest balance

$130,805.96

General Fund 1, the largest general-fund balance

Vanguard®

YTD PM Funds investment returns: +$43,243.56 at a 9.8% rate of return

Investment returns
↑ +$43,243.56

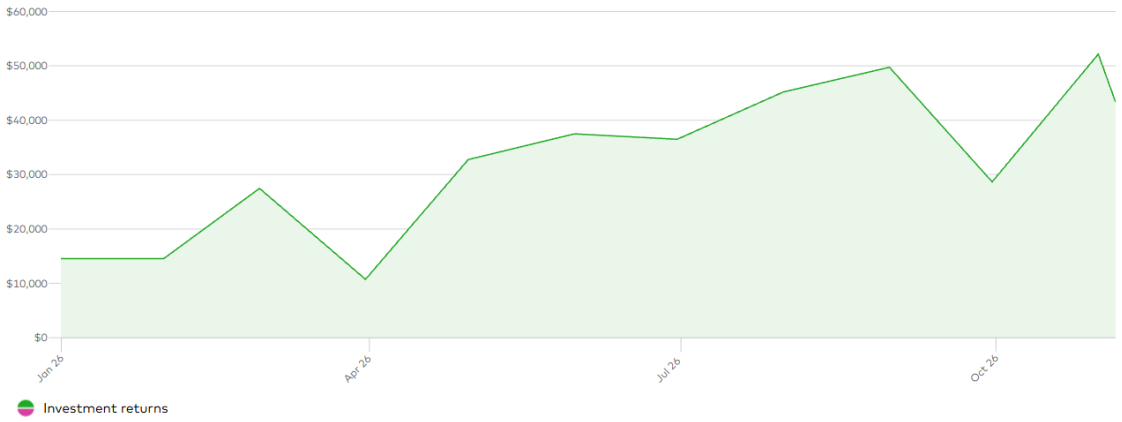
Rate of return
9.8%
As of 11/05/2026

Beginning balance	+$445,120.18
Deposits & withdrawals	↓ -$4,659.86
Ending balance	$483,703.88

How we calculate performance

Custom | YTD | 1-yr | 3-yr | 5-yr | 10-yr Date Range: 01/01/2026 - 11/05/2026

Investment returns



As of 11/06/2026 11:11 AM, ET

Symbol	Name	Price	$ Change	% Change	Quantity	$ Unrealized gain/loss	% Unrealized gain/loss	Current balance
Mutual funds								
VAIPX	VANGUARD INFLATIO…	$22.35	↑ $0.04	↑ 0.18%	2,556.925	↓ $8,631.84	↓ 13.12%	$57,147.27
VHYAX	VANGUARD HIGH DIVI…	$48.18	↓ $1.65	↓ 3.31%	5,730.193	↑ $144,415.24	↑ 109.68%	$276,080.70
Total						**↑ $135,783.40**		**$333,227.97**

As of 11/06/2026 11:11 AM, ET

Symbol	Name	Price	$ Change	% Change	Quantity	$ Unrealized gain/loss	% Unrealized gain/loss	Current balance
Mutual funds								
VBILX	VANGUARD INTERME…	$10.10	↑ $0.03	↑ 0.3%	2,331.440	↓ $3,030.88	↓ 11.4%	$23,547.54
VFIIX	VANGUARD GNMA INV…	$9.22	↑ $0.03	↑ 0.33%	2,398.524	↓ $3,863.23	↓ 14.87%	$22,114.39
Total						**↓ $6,894.10**		**$45,661.96**

Year-to-date investment returns (left), with mutual-fund holdings and current balances (right).

Vanguard® YTD General Funds investment returns: +$31,322.66 at an 11.8% rate of return

Investment returns
↑ +$31,322.66

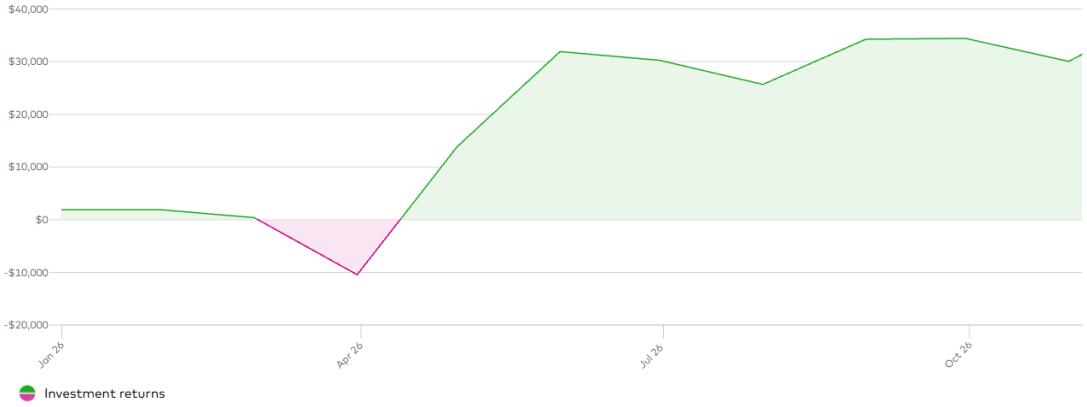
Rate of return
11.8%
As of 11/04/2026

Beginning balance	+$227,242.64
Deposits & withdrawals	↓ -$10,498.58
Ending balance	$248,066.72

How we calculate performance

Custom | YTD | 1-yr | 3-yr | 5-yr | 10-yr Date Range: 01/01/2026 - 11/04/2026

Investment returns



Symbol	Name	Price (As of 11/06/2026 09:45 AM, ET)	$ Change	% Change	Quantity	$ Unrealized gain/loss	% Unrealized gain/loss	Current balance
ETFs								
VGT	VANGUARD INFORMA...	$109.98	↑ $2.92	↑ 2.73%	516.199	↑ $44,926.83	↑ 379.3%	$56,771.57
VOO	VANGUARD S&P 500 I...	$679.95	↑ $5.98	↑ 0.89%	110.102	↑ $14,555.35	↑ 24.13%	$74,863.72
Total						**↑ $59,482.17**		**$131,639.34**

Symbol	Name	Price (As of 11/06/2026 09:45 AM, ET)	$ Change	% Change	Quantity	$ Unrealized gain/loss	% Unrealized gain/loss	Current balance
Mutual funds								
VBIAX	VANGUARD BALANCE...	$53.16	↓ $1.39	↓ 2.55%	2,031.500	↑ $29,667.97	↑ 37.88%	$107,994.54
Total						**↑ $29,667.97**		**$107,994.54**

Year-to-date investment returns (left), with ETF and mutual-fund holdings and current balances (right).

General Fund composition: VOO, VGT and VBIAX holdings and mix

VOO: SECTOR WEIGHTS S&P500

Sectors[5]	VOO
Communication Services	9.90%
Consumer Discretionary	8.60%
Consumer Staples	4.40%
Energy	3.40%
Financials	11.40%
Health Care	9.30%
Industrials	8.00%
Information Technology	39.70%
Materials	1.70%
Real Estate	1.70%
Utilities	1.90%

VOO: TOP HOLDINGS

Ticker	Holdings
NVDA	NVIDIA Corp
AAPL	Apple Inc
MSFT	Microsoft Corp
AMZN	Amazon.com Inc
GOOGL	Alphabet Inc
AVGO	Broadcom Inc
GOOG	Alphabet Inc
META	Meta Platforms Inc
MU	Micron Technology Inc
TSLA	Tesla Inc

VGT: TOP HOLDINGS Information Technology

Ticker	Holdings
NVDA	NVIDIA Corp
AAPL	Apple Inc
MSFT	Microsoft Corp
MU	Micron Technology Inc
AVGO	Broadcom Inc
AMD	Advanced Micro Devices Inc
INTC	Intel Corp
CSCO	Cisco Systems Inc
LRCX	Lam Research Corp
PLTR	Palantir Technologies Inc

VBIAX: ASSET MIX Balanced Index Fund Admiral Shares

Asset class	VBIAX
Stocks	61.64%
Bonds	37.82%
Short-Term Reserves	0.54%

VOO sector weights and top holdings, VGT top holdings, and the VBIAX stock, bond and reserve split.

P&L Comparison: Removing additional Maintenance from analysis

MAPLEWOOD CEMETERY ASSOCIATION

EXECUTIVE COMPARISON | Original vs. Modified | January–October 2026

BOTTOM LINE | The modified surplus reflects excluded costs—not additional revenue.

Performance	Original	Modified	Change
Revenue	$120,242.95	$120,242.95	—
Expenditures	$131,624.41	$101,203.41	($30,421.00)
Net result	**($11,381.46)**	**$19,039.54**	**$30,421.00**
Net margin	(9.5%)	15.8%	+25.3 pp
Expenditures / revenue	109.5%	84.2%	-25.3 pp

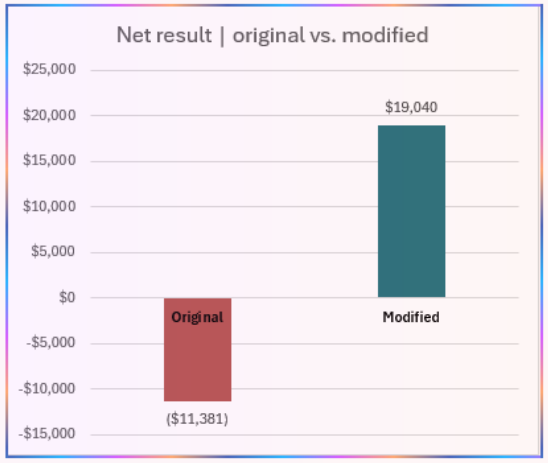
HOW THE RESULT CHANGES

Reconciliation	Net impact
Original net result	($11,381.46)
Engineering excluded	$15,475.00
Survey excluded	$5,220.00
Road paving / sealing excluded	$4,226.00
Tree maintenance excluded	$5,000.00
Grave/lot return excluded	$500.00
Total exclusions	**$30,421.00**
Modified net result	**$19,039.54**

SPENDING EXCLUDED

23.1%

Share of original expenditures removed in the modified view.



KEY FIGURES

$120,243

Reported revenue, January to October 2026

$101,203

Reported expenditures; payroll is largest at $43,925

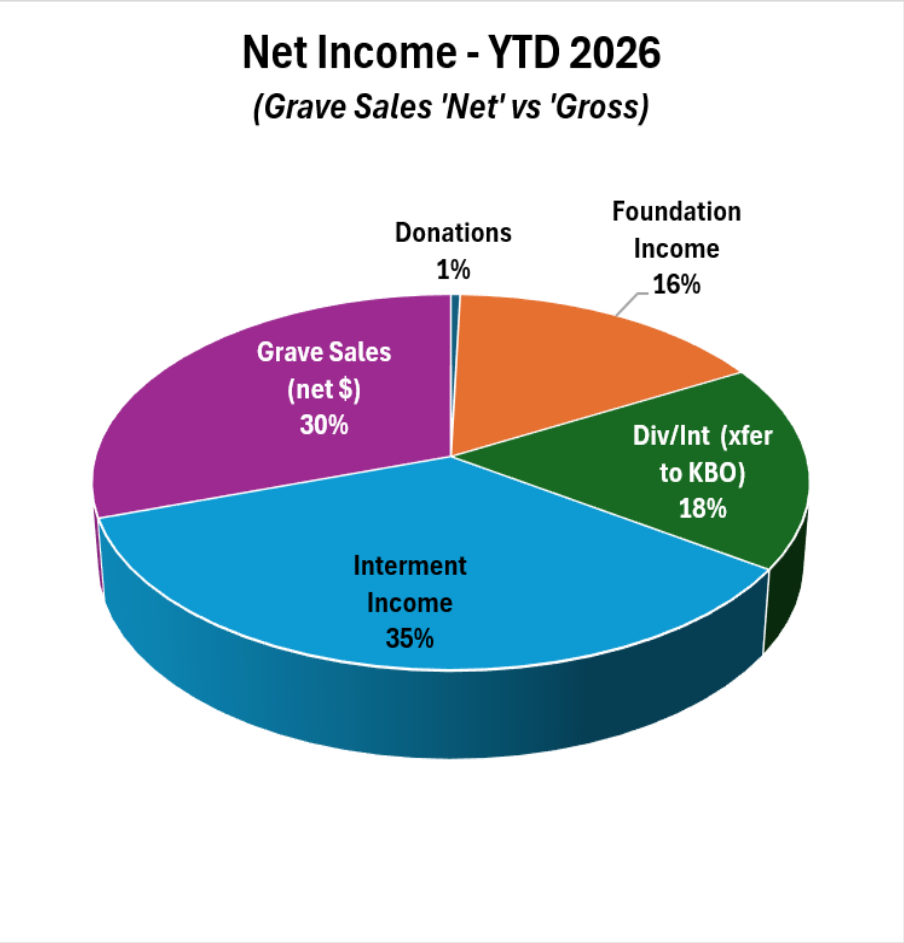
$19,040

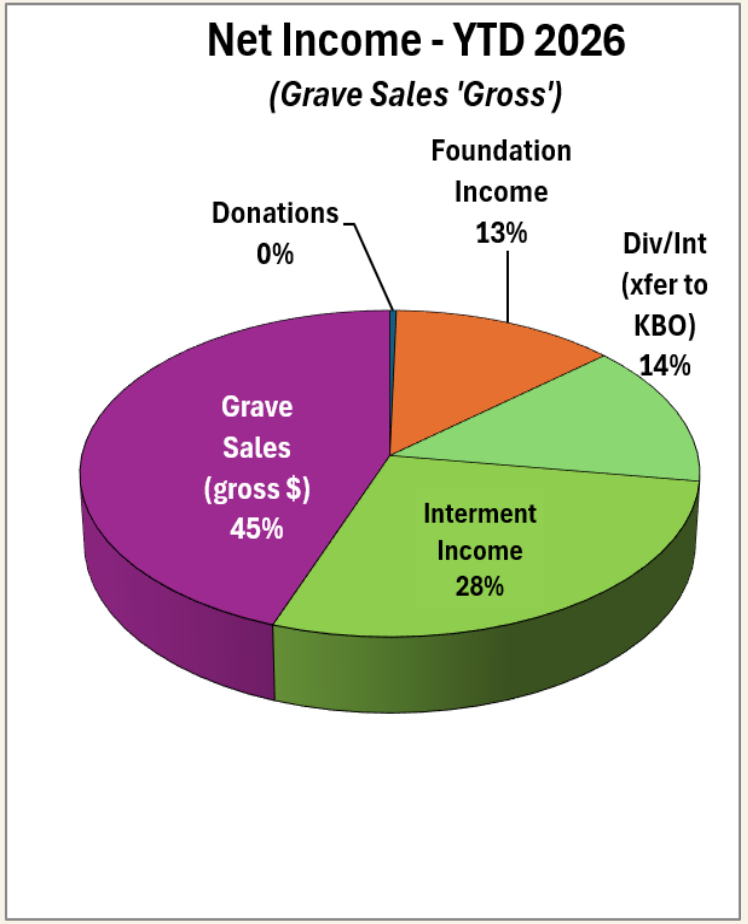
Net result, excluding development and additional maintenance costs.

Conclusions:
Calculate P&L without additional maintenance costs
Or Development costs.

Current Rates and Charges provide a POSITIVE P&L

Analysis of Grave Sale gross income before and Grave Sale net income after all normal expenses have been paid





KEY FIGURES: 2026 YTD
Grave Sales

$35,240

Grave-sale income GROSS

$19,040

Grave-sale income NET, after all expense paid

Foundations 2026: a 37.4% profit margin on $27,647 of revenue

MAPLEWOOD CEMETERY ASSOCIATION

Executive Profitability Dashboard - Foundations 2026

January 1 - October 30, 2026

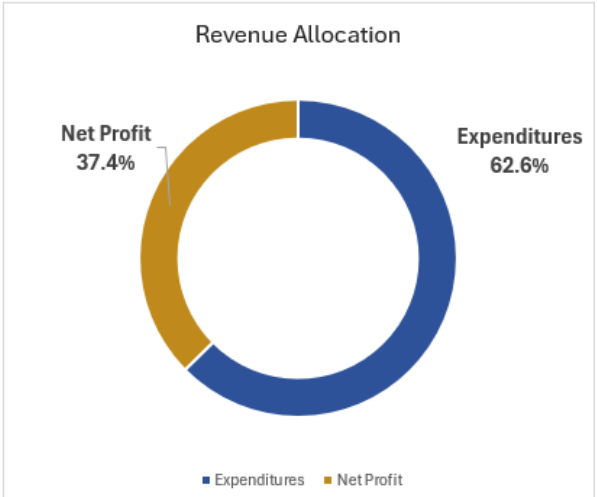
Revenue	Expenditures	Net Profit	Profit Margin
$27,647.00	$17,310.00	$10,337.00	37.4%

Financial Overview

Metric	Amount	% of Revenue
Revenue	$27,647.00	100.0%
Expenditures	$17,310.00	62.6%
Net Profit	$10,337.00	37.4%
Profit Margin	**37.4%**	**37.4%**

Executive Assessment

Strong operating position. The organization retains 37.4% of revenue as net profit, while expenditures consume 62.6%.



KEY FIGURES

$27,647
Revenue

$17,310
Expenditures

$10,337
Net profit, a 37.4% margin

Cremation is the largest billed service class at 49.5%

Billed Amount Executive Summary

January 1-October 27, 2026 | Service class view

Total Billed	Service Classes	Largest Class	Largest Class Share
$43,600	3	Cremation	49.5%

Executive takeaways

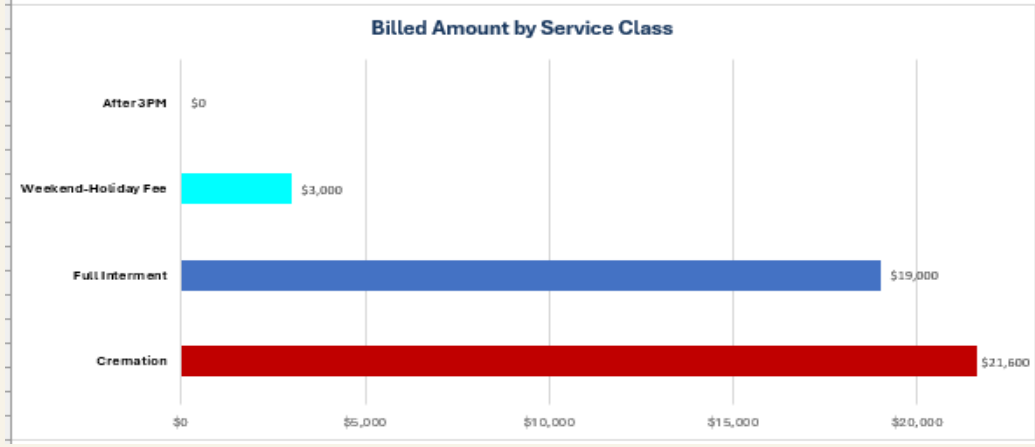
Largest billed class: Cremation at $21,600 (49.5% of total).

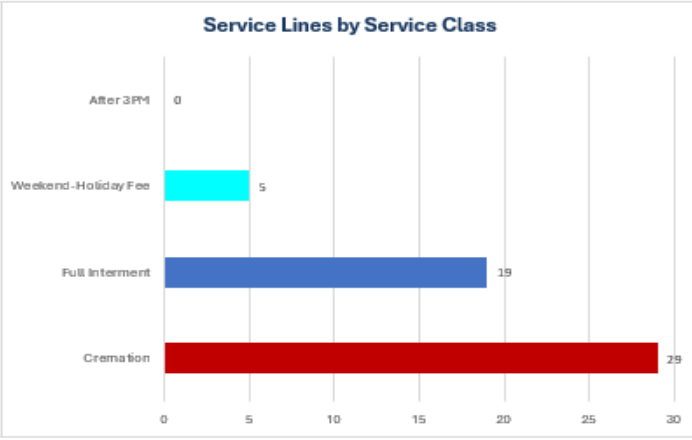
Add-on services billed $3,000 in total.

Total billed amount is $43,600 across 53 service lines.

Billed amount by service class

Service Class	Billed Amount	Share of Total	Service Lines
Cremation	$21,600	49.5%	29
Full Interment	$19,000	43.6%	19
Weekend-Holiday Fee	$3,000	6.9%	5
After 3PM	$0	0.0%	0
Total	$43,600	100.0%	53





KEY FIGURES
2026 Jan – Oct data

$43,600
Total billed

4
Service classes

49.5%
Cremation share of billing

Grave-sale payments total $35,240, led by full sales at $25,200

2026 Grave Sale Payments

Full sale: H = $1,200. Payment plan: amounts recorded in I. ***See Notes***

All 92 dated entries included; counts are entries, not unique graves.

Quarter	Full-sale entries	Full-sale amount	Plan payments[1]	Payment-plan amount	Other amount[2]	Total amount (H)
Q1	5	$6,000.00	26	$3,960.00	$0.00	$9,960.00
Q2	7	$8,400.00	22	$2,630.00	$0.00	$11,030.00
Q3	8	$9,600.00	16	$1,900.00	$0.00	$11,500.00
Q4	1	$1,200.00	4	$350.00	$1,200.00	$2,750.00
Total	**21**	**$25,200.00**	**68**	**$8,840.00**	**$1,200.00**	**$35,240.00**

[1] Counts positive payment-plan entries, not distinct plans or graves.

[2] Two $600 entries for Betty Lyons (source rows 142–143); both have $0 in I. = Cremation Grave Sales

Q4 includes entries through October 30, 2026. One $0 entry is excluded from category counts.

Payment Plan entries may pay off a grave that would not be detected in this analyis for a "Full-sale" entry grave sale count.

Use the "Unique Graves by Year" analysis of ACCESS DB data for accurate Grave Sale totals.

This analysis correctly calculates the required PM payment amounts and the breakout of Full Payment vs. Partial Payments.

KEY FIGURES
Jan – Oct 2026 data

$35,240

Total payments recorded across Q1 to partial Q4

21 + 68

Full-sale entries plus payment-plan payments

Payment plans can pay off a grave that a full-sale count would miss. Use the Unique Graves by Year analysis for accurate sale totals.

PM review: Quarterly PM Required transfers to Vanguard
($35 per Interment, 10% of all Grave Sale Revenue)

PM Review Summary: FY 2026					
PM Interments					
Quarter	Date Pd	# CRE	# Int	PM Due	PM Paid
1Q	3/31/2026	0	8	$280	$280
2Q	7/6/2026	14	5	$665	$665
3Q	10/8/2026	12	2	$490	$490
4Q		0	0	$0	
4Q Adjusted		0	0	$0	
Totals:		26	15	$1,435	$1,435

PM Grave Sales					
Quarter	Date	Grave Sale $	PM Due	PM Paid	
1Q	3/31/2026	$9,960	$996	$996	
2Q	7/6/2026	$11,030	$1,103	$1,150	Overpaid due to Lupiani reporting error
3Q	10/8/2026	$11,500	$1,150	$1,150	
4Q		$2,750	$275		
4Q Adjusted		$0			
Totals:		$35,240	$3,524	$3,296	

		New Acct #
PM Amounts transferred to Vanguard PM #9542	(PM3)	55992683
PM Amounts transferred to Vanguard PM #7016	(PM1)	11062148

QBO report contained errors in Grave Sales re: Lupiani dated 9/22/2026 and 4/17/2026.
New Format on data tabs. Using QB Online reports

KEY FIGURES: 2026 through Q3 PM

$1,435
Interment PM paid

$3,296
Grave-sale PM paid

02

Interments and sales

Year, decade and section trends in burials and grave sales

IN THIS SECTION

2026 interment analysis

Revenue insights

2025 interment mix

Annual and decade trends

Sales by section and lot

48 interments so far in 2026, mostly cremations

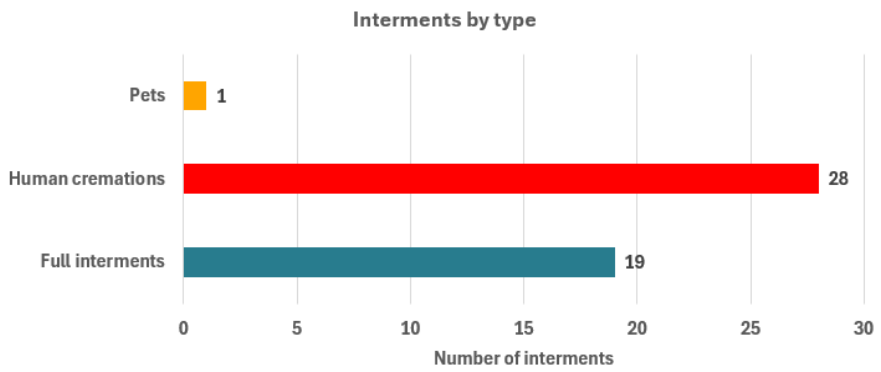
2026 INTERMENT ANALYSIS

Maplewood Cemetery Association | January 1–October 30, 2026

Interment type	Count
Full interments	19
Human cremations	28
Pets	1
Total	**48**

AMOUNT BY INTERMENT TYPE

Interment type	Amount	Percent of total
Full interments	$19,000.00	46.8%
Human cremations	$21,600.00	53.2%
Pets	$0.00	0.0%
Total	**$40,600.00**	**100.0%**



Counts include all 48 interment rows; exclude 5 weekend/holiday surcharge rows.

Pets are identified by "Pet" at the start of the memo and excluded from human cremations.

Source: report rows 6–58. Existing pivot shows 46; this chart uses the full report.

KEY FIGURES

48

Interments year to date, including 1 pet

28

Human cremations

19

Full interments

2026 YTD Interment Analysis & Insights

Interment Activity & Revenue Insights

January 1 - October 27, 2026 | Based on 53 transaction lines

Total Revenue	Invoices	Full Interments	Revenue / Invoice	Add-on Fee Share
$43,600	46	19	$948	6.9%

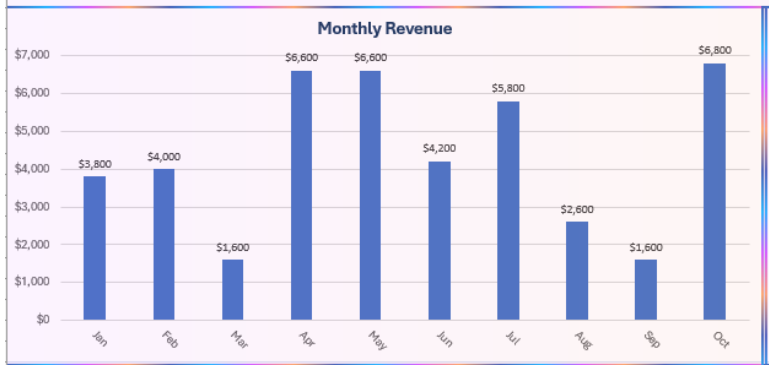
Key observations

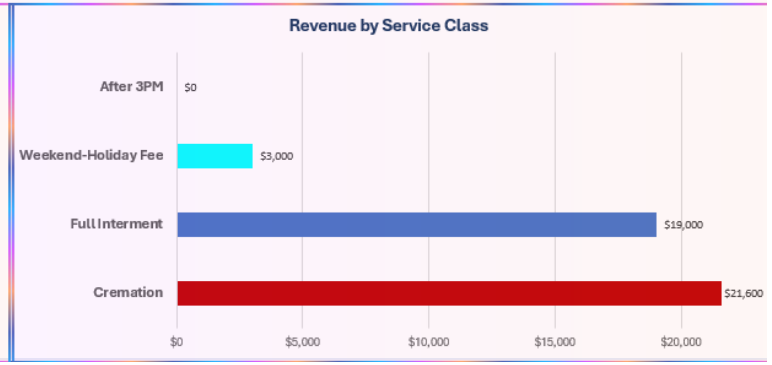
Peak month: Oct generated $6,800; Mar was the lowest month at $1,600.

Cremation generated $21,600, representing 49.5% of revenue.

Add-on fees contributed $3,000 (6.9%); average revenue was $948 per invoice.

Full interments account for 19 service lines and 43.6% of revenue; October is partial through October 27.





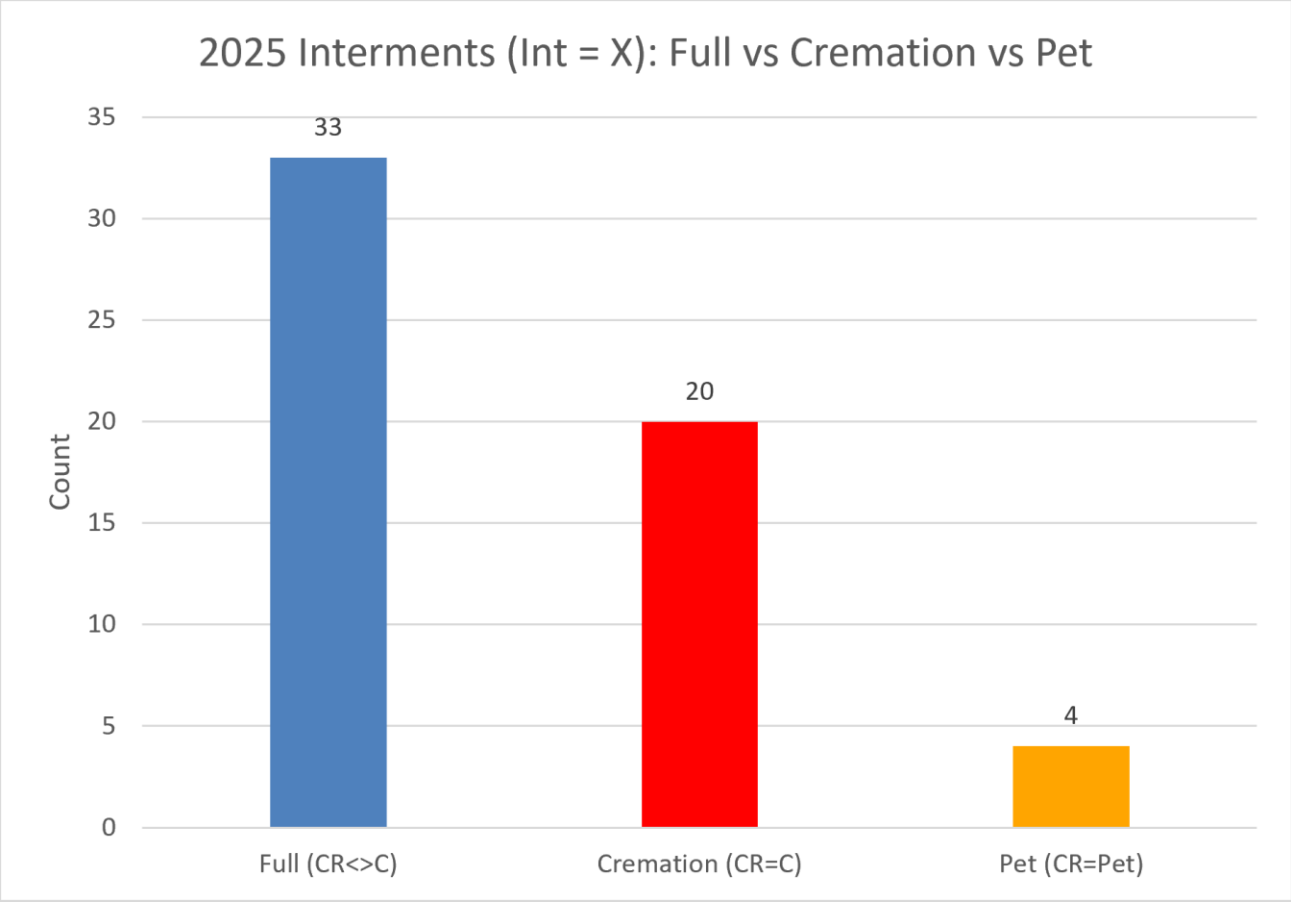
KEY FIGURES
2026 Jan – Oct data

$43,600
Total revenue

19
Full interments

6.9%
Add-on fee share of revenue
(*After 3PM and Weekend-Holiday fees)*

2025 interments: 33 full burials, 20 cremations and 4 pets



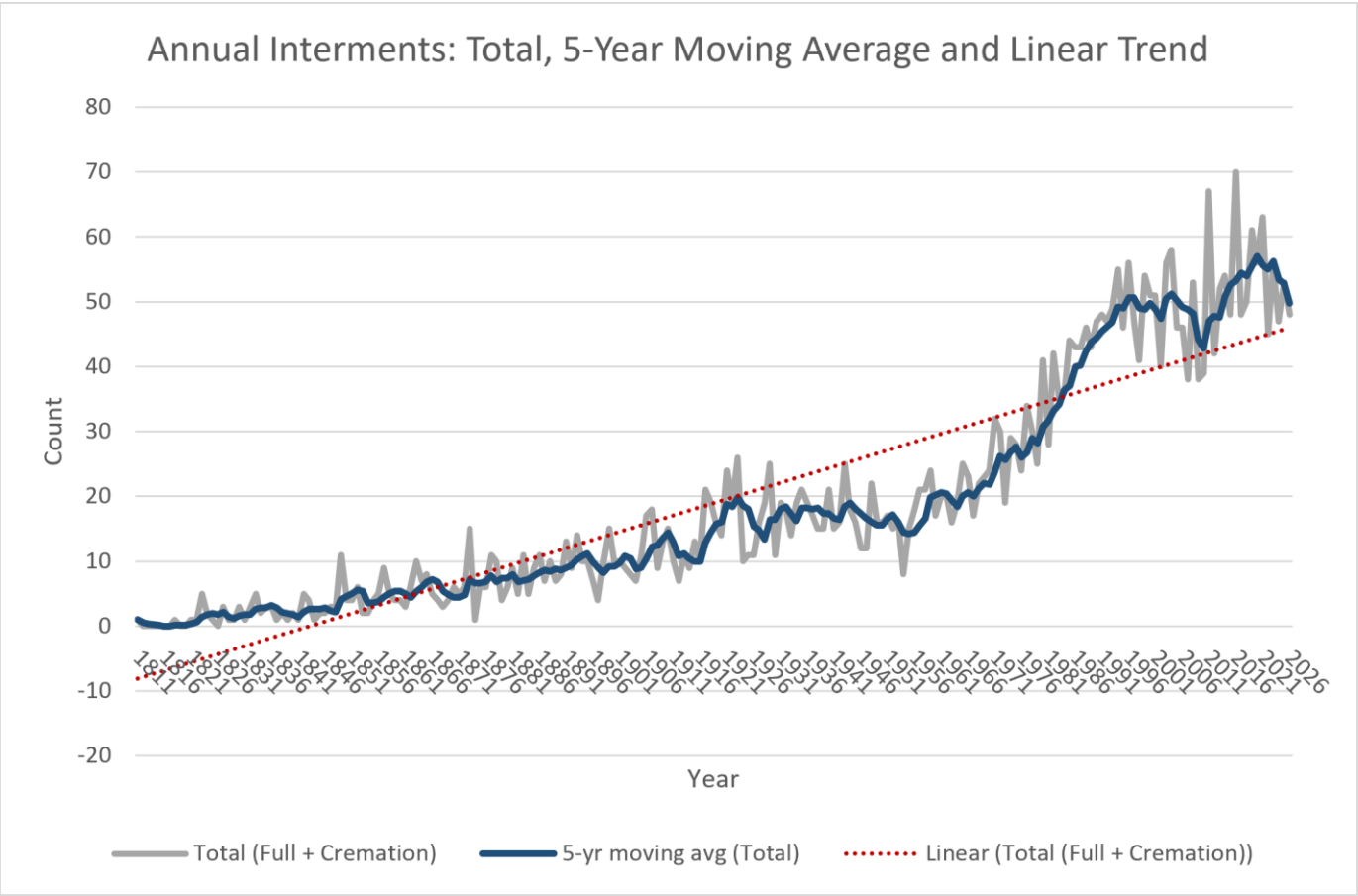
KEY FIGURES
2025 Comparison

33
Full interments

20
Cremations

4
Pet interments

Annual interments have trended upward, with the 5-year average near 50



KEY FIGURES
Combined Full + Cremation data

~50

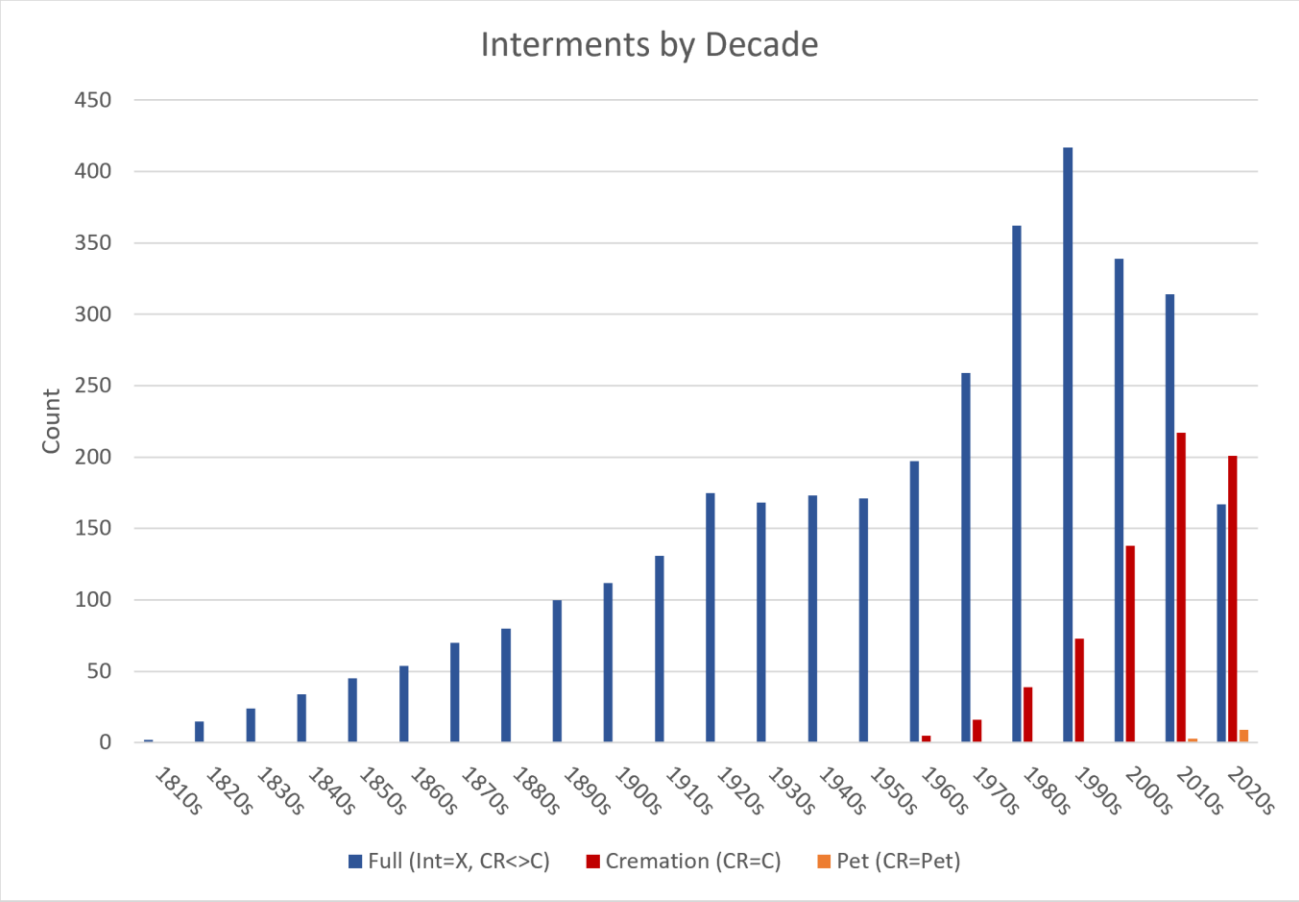
Latest 5-year moving average (approx.)

~70

Highest single year (approximate)

Approximate values read from the chart.

Full burials peaked in the 1990s as cremations surged



KEY FIGURES

~415

Full interments in the 1990s, the peak (approx.)

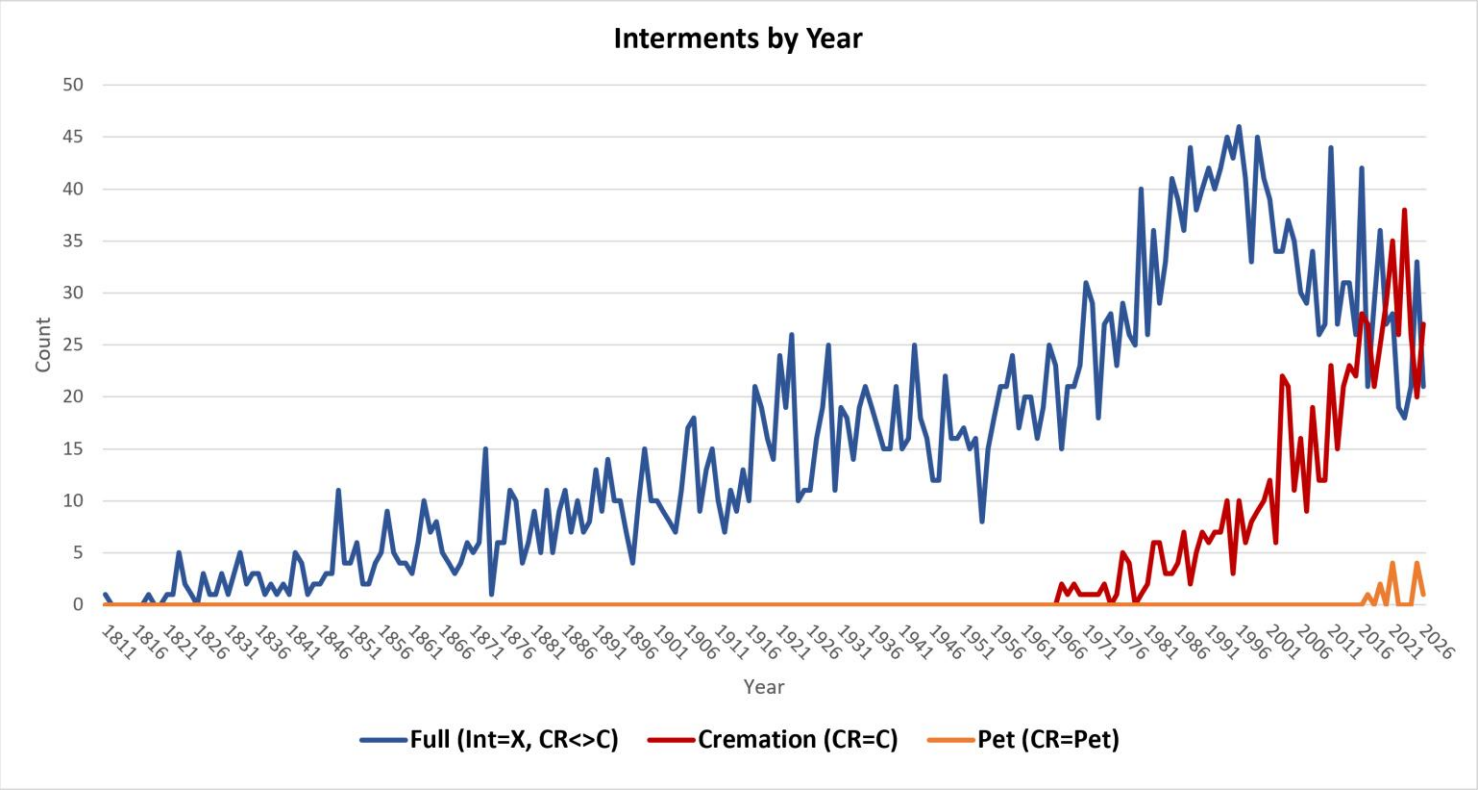
~218

Cremations in the 2010s (approx.)

~200

Cremations so far in the 2020s (approx.)

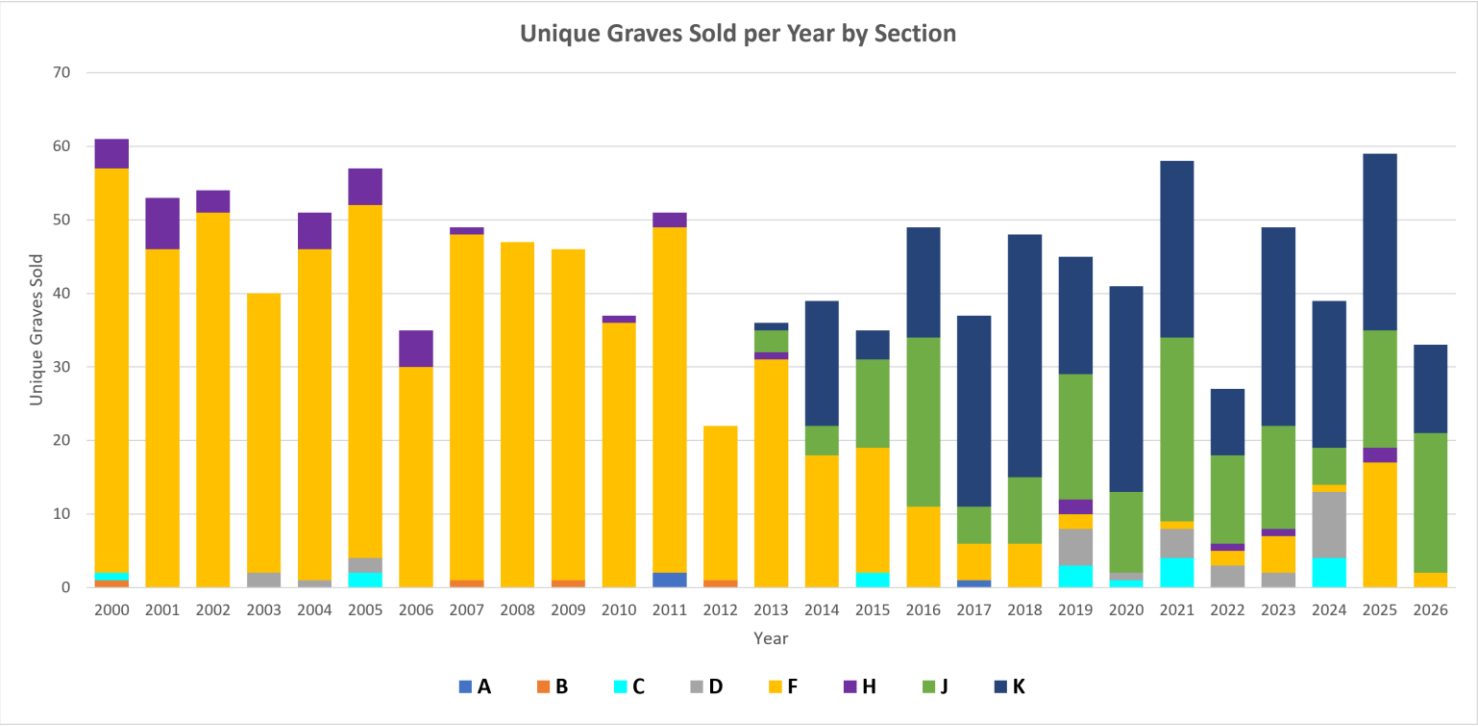
Cremations climb steeply as full burials ease back



WHAT THE CHART SHOWS

Full interments (blue) rose for most of the last century, then eased. Cremations (red) have risen steeply in recent decades. Pet interments (orange) are small and recent.

Grave sales have shifted from Section F to Sections J and K



KEY FIGURES
Sales from 2000 to Oct 2026

2000s

Section F (gold) drives most sales

Since 2016

Sections J and K make up most sales

2026 grave sales: 33 unique graves, mostly in Sections J and K

Unique Graves Sold by Section & Lot, 2026

A unique grave = distinct Section + Lot + Grave number; year is taken from the Sold date.

	Total unique graves	33
Section	Lot	2026
F	71	1
F	133	1
J	9	2
J	10	2
J	11	1
J	13	1
J	14	6
J	15	1
J	16	1
J	17	3
J	19	2
K	1	1
K	11	1
K	12	4
K	13	2
K	16	2
K	17	1
K	19	1

KEY FIGURES
Sales data from Jan – Oct 30, 2026

33

Unique graves sold in 2026

19

Section J

12

Section K (2 more in Section F)

03

Inventory by section

Graves in total, sold and available across the sections

IN THIS SECTION

Graves by section

Section F

Section J

Section K

7,711 graves are mapped across ten sections; Section F is the largest

SEC#	Total Graves
A	1288
B	622
C	602
D	829
F	1665
H	137
J	574
K	431
L	799
M	764
Total Graves	**7711**

KEY FIGURES

7,711
Total graves

1,665
Section F, the largest section

1,288
Section A, the second largest

Section F is fully sold: all 1,665 graves, with 481 not yet used

Section F Grave Inventory Summary

Unique grave = Sec (A) + LOT (B) + Gr (C). Source rows: 2-1931.

Metric	Value	Definition
Total Graves	1,665	Unique nonblank combinations of columns A, B, and C
Graves Used	1,184	Unique graves where column E equals X
Graves Sold	1,665	Unique graves where Name (column G) is not blank
Graves Sold %	100.0%	Graves Sold divided by Total Graves
Graves Unused	481	Total Graves minus Graves Used
Graves with Monument	1,244	Unique graves where MN (column S) equals X

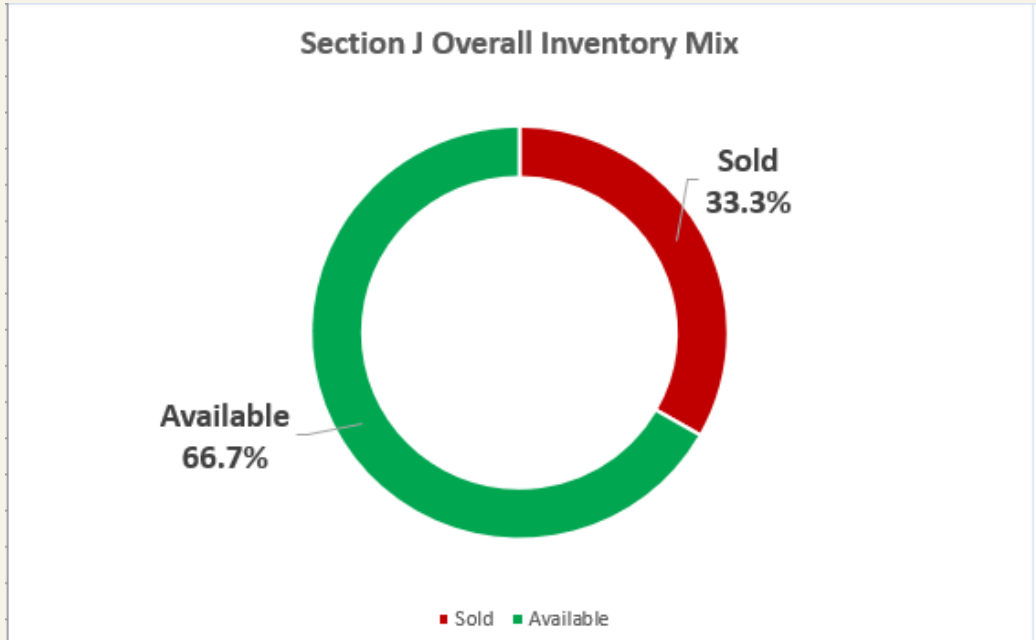
KEY FIGURES

1,665
Total graves, 100% sold

1,184
Graves used

481
Graves unused

Section J is one-third sold, with 383 graves still available



Inventory Status	Count	% of Total
Sold	191	33.3%
Available	383	66.7%
Graves with Monuments	83	14.5%

Definition: Sold = Name is not blank. Available = total distinct graves less sold graves.



KEY FIGURES
Sales data from Jan – Oct 30, 2026

33.3%
Sold (191 graves)

383
Available (66.7%)

83
Graves with monuments (14.5%)

Section K is 60.3% sold, leaving 171 graves available

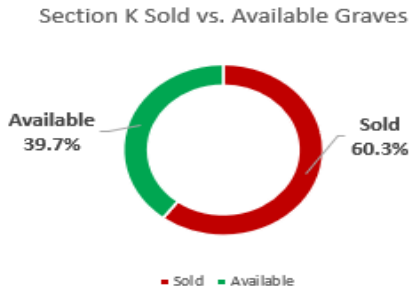
Section K Grave Sales Executive Summary

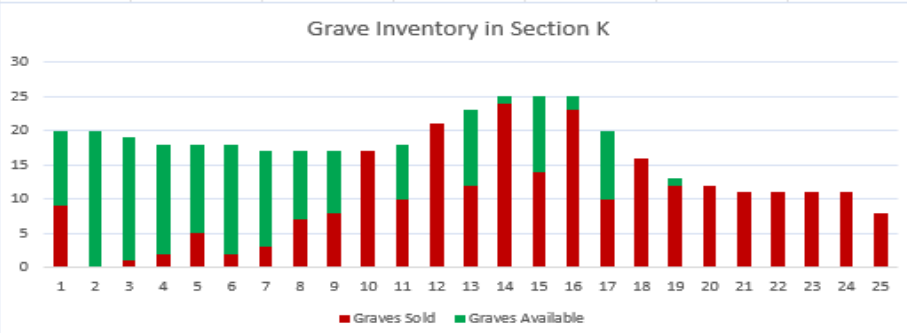
Section K - sold graves versus remaining available inventory

Total Graves	Graves Sold	Graves Available	Percent Sold
431	260	171	60.3%

Inventory by Lot

LOT	Total Graves	Graves Sold	Graves Available
1	20	9	11
2	20	0	20
3	19	1	18
4	18	2	16
5	18	5	13
6	18	2	16
7	17	3	14
8	17	7	10
9	17	8	9
10	17	17	0
11	18	10	8
12	21	21	0
13	23	12	11
14	25	24	1
15	25	14	11
16	25	23	2
17	20	10	10
18	16	16	0
19	13	12	1
20	12	12	0
21	11	11	0
22	11	11	0
23	11	11	0
24	11	11	0
25	8	8	0
Total	**431**	**260**	**171**





Executive Takeaway

Of 431 total graves, 260 are sold (60.3%), leaving 171 available (39.7%).

KEY FIGURES

Sales data from Jan – Oct 30, 2026

431
Total graves

260
Graves sold

171
Graves available

Section K detail: 103 graves used and 131 carry monuments

Section K Grave Status Summary

Grave = unique Sec + LOT + Gr; Used = Int is X; Sold = Name is not blank; Available = Total Graves less Graves Sold.

Metric	Count
Total Graves	431
Graves Used	103
Graves Sold	260
Graves Available	171
Percent Graves Sold	60.3%
Graves with Monuments	131
Percent with Monument:	30.4%

Sec	LOT	Total Graves	Graves Used	Graves Sold	Graves Available	Graves with Monumer
K	1	20	6	9	11	6
K	2	20	0	0	20	0
K	3	19	0	1	18	1
K	4	18	1	2	16	2
K	5	18	1	5	13	2
K	6	18	1	2	16	1
K	7	17	1	3	14	2
K	8	17	3	7	10	2
K	9	17	1	8	9	1
K	10	17	2	17	0	1
K	11	18	5	10	8	10
K	12	21	12	21	0	16
K	13	23	8	12	11	9
K	14	25	10	24	1	14
K	15	25	8	14	11	11
K	16	25	7	23	2	9
K	17	20	4	10	10	3
K	18	16	6	16	0	6
K	19	13	5	12	1	7
K	20	12	6	12	0	7
K	21	11	2	11	0	5
K	22	11	4	11	0	6
K	23	11	4	11	0	5
K	24	11	5	11	0	3
K	25	8	1	8	0	2
Total		**431**	**103**	**260**	**171**	**131**

KEY FIGURES
Sales data from Jan – Oct 30, 2026

103
Graves used

131
Graves with monuments (30.4%)

171
Graves available

04

Pricing and fees

Maplewood price history, area cemetery costs and fee comparisons

IN THIS SECTION

Price history

Area cemetery costs

Fee comparison

Maplewood grave price rose from $75 in 1966 to $1,200 in 2025

Maplewood Cemetery Association

Effective Date	Grave Price	Int:Adult	Int: Holiday	Int:<4'	Int:Cre	Special Fee	Mon: Per In	Mon: Min	Deed: Dup
4/1/2025	$ 1,200	$ 1,000	$ 1,600	$ 600	$ 800	$ 200	$ 1.80	$ 519	$ 10
7/1/2022	$ 1,200	$ 800	$ 1,300	$ 600	$ 600	$ 200	$ 1.50	$ 432	$ 10
1/1/2012	$ 900	$ 700	$ 800	$ 500	$ 500	$ 200	$ 0.87	$ 251	$ 10
10/1/2009	$ 800	$ 600	$ 700	$ 500	$ 500	$ 200	$ 0.77	$ 220	$ 10
3/1/2007	$ 750	$ 510	$ 610	$ 410	$ 410	$ 200	$ 0.77	$ 220	$ 10
3/1/2008	$ 750	$ 510	$ 610	$ 410	$ 410	$ 200	$ 0.61	$ 180	$ 10
3/1/2007	$ 600	$ 475	$ 575	$ 310	$ 310	$ -	$ 0.54	$ 155	$ 10
3/1/2003	$ 500	$ 385	$ 485	$ 210	$ 210	$ -	$ 0.46	$ 135	$ 10
3/1/2001	$ 500	$ 350	$ 450	$ 200	$ 200	$ -	$ 0.35	$ 125	$ 10
1/1/1999	$ 450	$ 300	$ 350	$ 150	$ 150	$ -		$ 100	$ 10
3/1/1995	$ 400	$ 250	$ 300	$ 150	$ 150	$ -		$ 100	$ 10
9/1/1988	$ 300	$ 200	$ 250	$ 100	$ 100	$ -		$ 80	$ 10
9/1/1985	$ 200	$ 175	$ 200	$ 75	$ 75	$ -		$ 75	$ 10
1/1/1983	$ 175	$ 150	$ 175	$ 50	$ 50	$ -		$ 50	$ 10
1/1/1982	$ 175	$ 125	$ 150	$ 40	$ 40	$ -		$ 45	$ 10
12/1/1981	$ 125	$ 125	$ 150	$ 40	$ 40	$ -		$ 45	$ 10
1/1/1978	$ 125	$ 100	$ 150	$ 40	$ 40	$ -		$ 40	$ 10
1/1/1973	$ 100	$ 75	$ 90	$ 40	$ 30	$ -		$ 40	$ 10
9/1/1966	$ 75	$ 65	$ 80	$ 30	$ 20	$ -		$ 40	$ 10

KEY FIGURES
Maplewood fee schedule

$75

Grave price, 9/1/1966

$1,200

Grave price, 7/1/2022

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Price schedules on file

Local cemetery costs compared across 14 Rochester-area cemeteries

CEMETERY COSTS

• GRAVES •

Unless otherwise noted, the following conditions apply:

- A concrete outer burial container or vault is a cemetery requirement for the burial of casket, but not an urn.
- Only one headstone is permitted per grave, but it can have two names on it.
- With few exceptions, regular cemetery working hours are from 8:30 am to 3:30 pm, Monday through Friday. There is usually a surcharge for labor performed outside regular working hours.

Cemetery	Phone	Cost of Grave				Interment		Max. No. Caskets (C) + Urns (U) per grave	Notes
		Urn	Single	Double*	Green Burial**	Urn	Casket		
Ascension, Henrietta	697-1122	$650 - $1,600	$830 - $1,250	$1,660 - $4,000	$2,000 - $2,400	$550	$900	1C + 1U or 2U	b, c, d
Holy Sepulchre, Rochester	458-4110	$650 - $1,600	$830 - $1,250	$1,660 - $4,000	$2,000 - $2,400	$550	$900	1C + 1U or 2U	b, c, d
Irondequoit, Irondequoit	402-5745	$730 - $1,250	$1,100 - $1,400	$2,220 - $2,800	–	$425	$680	1C + 2U or 3U	b, f
Lakeview, Brockport	637-3369	$700	$700	$1,400	–	$450	$700	1C + 1U or 2U	a
Lakeview, Canandaigua	586-5250	$950 - $2,650	$950 - $2,650	$1,900 - $5,300	–	$520	$865	1C or 1U	a, e
Maplewood, Henrietta	672-1020	$600	$1,200	$2,400	–	$600	$800	1C + 1U or 2U	a, e
Mt. Hope, Rochester	428-7999	$860 - $1,630	$1,850 - $3,280	$4,930 - $6,560	$3,280	$440	$715 - 935	1C + 3U or 4U	b, c, f, g
Pittsford, Pittsford	385-5900	$1,500	$1,500	$3,000	–	$1,000	$1,200	1C + 1U or 2U	a
Riverside, Rochester	428-7775	$640	$800 - $1,300	$1,600 - $2,600	–	$330	$600	1C + 2U or 3U	b, c, f
Webster Rural, Webster	872-1153	$600	$950	$1,900	–	$600	$900	1C + 2U or 3U	a, f
West Webster, Webster	704-9506	$500	$800	$1,600	–	$450	$750	1C + 3U or 4U	a, f
Westside, Scottsville	880-1403	$490	$1,080 - $1,270	$2,160 - $2,540	–	$550	$750	1C + 2U or 3U	a
White Haven, Pittsford	586-5250	$625 - $3,000	$1,250 - $3,000	$2,500 - $5,600	$2,150	$520	$865	1C	a, c, e
Woodlawn, Canandaigua	394-0840	$1,100	$1,600	$3,200	–	$705	$985	1C + 1U or 2U	a, c

** Most small cemeteries have no double plots; for those, prices shown are for two singles.* *** Green burial price is for a single plot.*

Notes:

a. Cemetery is regulated by the Division of Cemeteries, NY Department of State.
b. Requires concrete outer box for interment of cremated remains.
c. Chapel available for services.
d. Only a baptized Catholic may purchase lot; then may grant burial rights to non-Catholic.
e. Allows cremated pet remains in human graves; some restrictions may apply.
f. Two urns allowed in cremation grave.
g. Green burial interment is $1,320.

Sample of local cemetery prices distributed in the public interest by:

Funeral Consumers Alliance of Greater Rochester

PO Box 77162 • Rochester, NY 14617 • 585-461-1620 • www.fcagr.com • funeralalliancerochester@gmail.com

All prices are subject to change without notice.

– 1 –

KEY FIGURES
Funeral Consumers Alliance

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Area cemeteries compared

$1,200

Maplewood single grave

$600

Maplewood urn grave

Fee comparison: Maplewood 2024 and 2026 against KJKCS 2024 and 2025

	MWC 2024	KJKCS 2024	KJKCS 2025	MWC 2026
Lot Sales: MWC				
Full size (per grave)	$ 1,200			$ 1,200
Cremation-only (Section J)	$ 600			$ 600
Interments:				
Adult and Child (casket/vault)	$ 800	$ 400	$ 500	$ 1,000
Oversized opening		$ 500	$ 600	$ 1,200
Infants (up to 4 ft. length - casket/vault)	$ 600	$ 300	$ 400	$ 600
Cremated Remains - Human (urn)	$ 600	$ 300	$ 400	$ 800
Cremated Remains – Pet (urn)	$ 600	$ 300	$ 400	$ 800
Additional Fees:				
Special Grave Maintenance fee	$ 200			$ 200
Saturday, Sunday & Holiday	$ 500	$ 300	$ 300	$ 600
after 3PM burial, any day		$ 300	$ 300	$ 500
Late fee (per hour)		$ 50	$ 50	
Winter Fee, (Dec.1-April 1)	$ 50	$ 50	$ -	
Disinterment Fee (casket)	$ 1,500	$ 1,000	$ 2,000	$ 3,000
Disinterment Fee (cremains urn)	$ 1,500	$ 300	$ 400	$ 1,500
Monument Foundations:				
Per square inch	$ 1.50	$ 0.80	$ 1.00	$ 1.80
Minimum Charge	$ 432	$ 230	$ 350	$ 519

KEY FIGURES
MWC and KJKCS fee schedules

$1,200

Full-size grave, MWC 2024 and 2026

$1,000

Adult interment, MWC 2026 (was $800 in 2024)

$3,000

Casket disinterment, MWC 2026 (was $1,500)

Proposed pricing: current prices alongside proposed increases

ITEM	CURRENT PRICE	PROPOSED PRICE	INCREASE
General Grave Sale	$1,200	$1,300	8.3%
Premium Grave Sale (L&M)		$1,700	n/a
Cremation Grave (Section J)	$600	$600	0.0%
Full Interment	$1,000	$1,000	0.0%
Cremation Interment	$800	$1,000	25.0%
Foundation $/sq. in	$1.80	$1.80	0.0%

2027 Vendor costs to remain the same. Expect 2028 cost increases.
2026 CPI for 'General Items' is 3.7% *(Note: 3.7% * $1,200 = $44.40 for 1 year)*
$1,200 of buying power in 2022 = $1,381.59 in Sep. 2026

05

Field work and projects

Site photos, layout standards, signage and press coverage

IN THIS SECTION

Site photos

Layout standard

Information kiosk

Section signs

Press coverage

Sections L&M project summary: about $105,000 against a $128,000 budget

COST ITEM	ESTIMATE
Town of Henrietta proposed road cost	**$61,342.14**
Grever and Ward services	**$38,550**
Lot markers	**$4,175**

The three line items add up to about $104,067, in line with the approximately $105,000 total estimate.

KEY FIGURES

$105,000

Current estimated total project cost

$128,000

L&M budget requested and approved

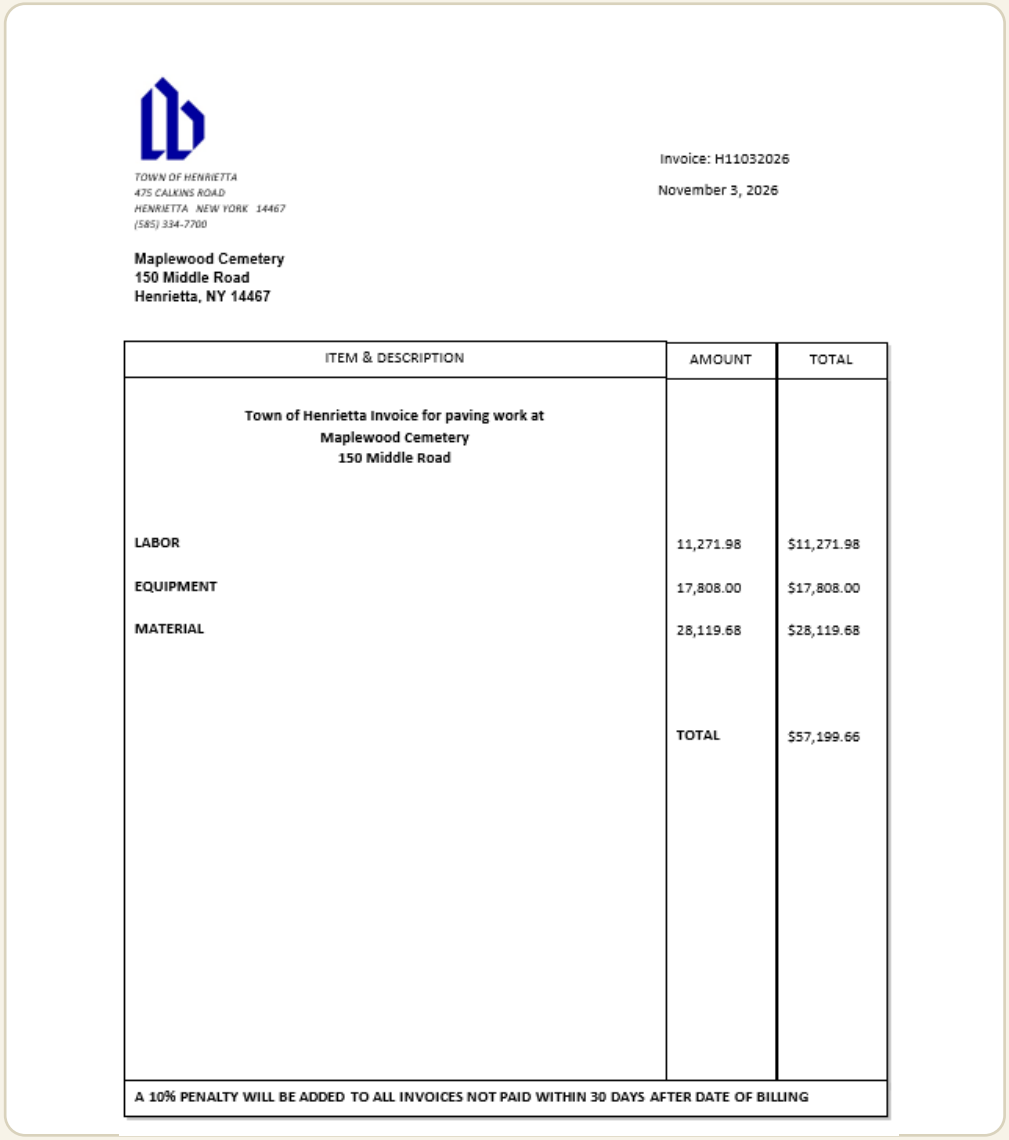
~$23,000

Estimated budget remaining ($128,000 less $105,000)

~$67 cost per new grave

$105,000 / 1563 graves = ~$67))

Town of Henrietta Invoice for Sections L&M Road Project



TOWN OF HENRIETTA
475 CALKINS ROAD
HENRIETTA NEW YORK 14467
(585) 334-7700

Invoice: H11032026

November 3, 2026

Maplewood Cemetery
150 Middle Road
Henrietta, NY 14467

ITEM & DESCRIPTION	AMOUNT	TOTAL
Town of Henrietta Invoice for paving work at Maplewood Cemetery 150 Middle Road		
LABOR	11,271.98	$11,271.98
EQUIPMENT	17,808.00	$17,808.00
MATERIAL	28,119.68	$28,119.68
	TOTAL	$57,199.66

A 10% PENALTY WILL BE ADDED TO ALL INVOICES NOT PAID WITHIN 30 DAYS AFTER DATE OF BILLING

Road Project

Project comes in under budget at ~ $58,000

- Approved $65,000 for this project

The grave ‘Toes’ in Row 1 interfere with the water line





Section L – North end. The water line runs inline with the hydrants.

The grave ‘Toes’ in Row 1 interfere with the water line



Section M south view of the hydrant posts.



Section M south view along ‘diggings’ road.

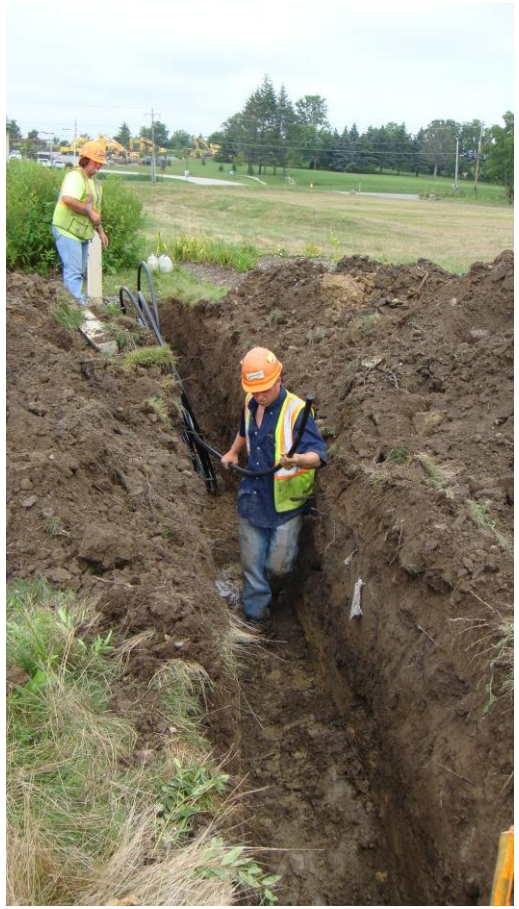
Ground work at the base of the posts



ON SITE

A crew member digs around the post footing at the roadside.

A crew member works in the trench



ON SITE

The trench runs beside the cemetery drive.

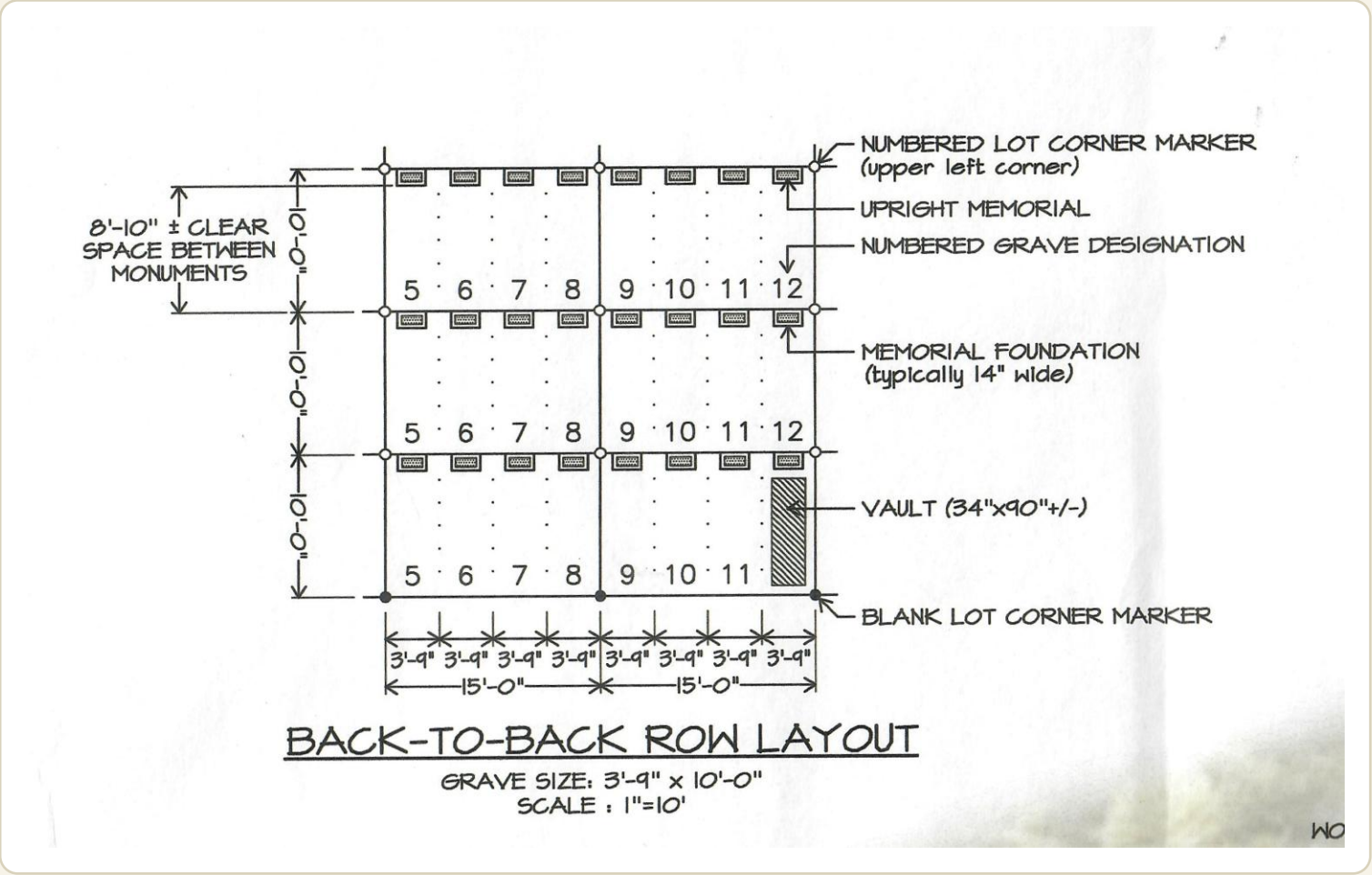
Trench cut beside the gravel drive





The open trench seen from two positions along the drive.

Back-to-back row layout sets the spacing standard



KEY FIGURES

8'-10"

Clear space between monuments (approx.)

14"

Typical memorial foundation width

34" x 90"

Vault size (approx.)

Crew and excavator at work on the French drain-pipe trench



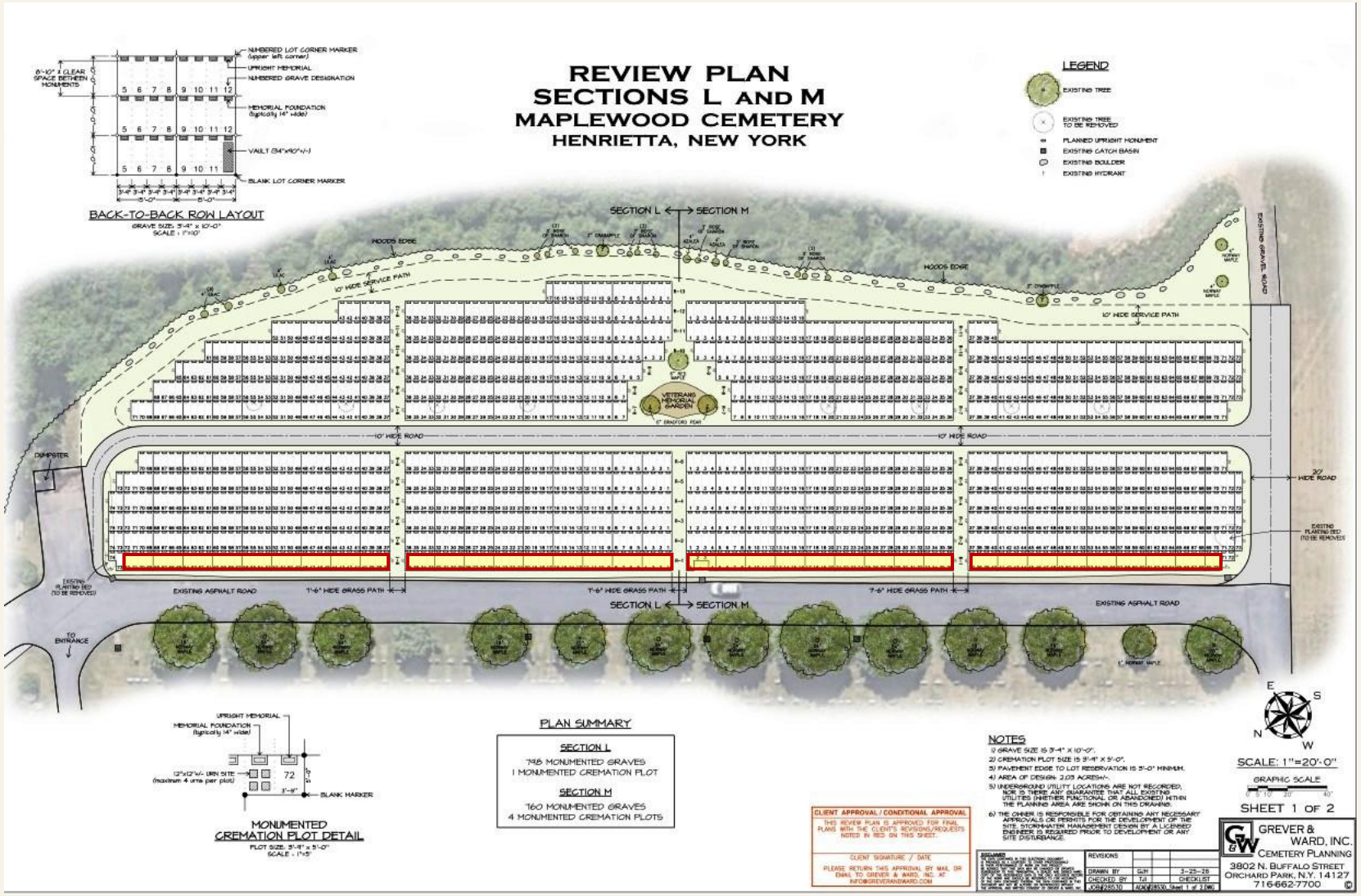






Four views of the trench work: crew, excavator, gravel bedding and pipe sections.

Row 1 is impacted by the water line



KEY Items

Water line

Encroaches on the ‘foot-end’ of the row 1 graves.

Expensive

It would be expensive to move the water line.

Graves could be shortened

Rows 1 – 6 could be shortened to 9’ 6” to provide clearance of the water line. This could create a low tolerance situation.

Solution:

Make All Row 1 Graves ‘Cremation Only’. 2+-Cremations provide more income than 1 full-burial.

The information kiosk displays cemetery maps and notices



ON SITE

Wall-mounted display case holding the cemetery maps and posted notices.

New signs and Rules & Regulations posting will be needed for the bulletin board.

Press coverage: project to expand Maplewood Cemetery



Henrietta Post | Thursday, April 18, 2013 A11

WHAT'S GOING ON HERE?

Project to expand Maplewood Cemetery

Henrietta's Maplewood Cemetery opened in 1896. This year, an expansion project will keep it from running out of room.

This aerial photograph, taken in 2005, shows Maplewood Cemetery and Middle Road before the recent expansion project. SUBMITTED

By James Battaglia
jbattaglia@messengerpostmedia.com

A big job is nearly finished at Maplewood Cemetery in Henrietta, where, since 2006, the Maplewood Cemetery Association (MCA) has been hard at work on the first major expansion effort to take land that it already owned and convert it to something to keep the cemetery viable.

Room for over 900 new graves has been added to the historic cemetery. The new section —phase one of three— will open in June.

"It was more than just finding someone to bring in dirt," Gary Stockmaster, Director of the MCA, said about the lengthy process of converting the land. Though the association already owned the property, it was covered in trees, scrub brush, and drainage from buildings that had been erected along Middle Road since the cemetery was incorporated.

"It was really a mess," He said. "We weren't sure we were going to be able to recover it at first."

Before recovery could begin, the association needed to obtain the necessary permits from the state Department of Environmental Conservation — a process Stockmaster said was the most difficult part of the expansion. Much of the land — including some with 100-year-old graves on it— had been reclassified as unusable wetland after the cemetery was opened, and it took the MCA two years to get permission to use it.

"They seemed to have forgotten they were taking to a cemetery," Stockmaster said. "As soon as you put the question to them directly — 'Really, you want to move someone who got buried there in the 1800s?' — they said 'Let's not be rash.'"

After the MCA obtained permission to renovate the land, clearing began in 2008. During this time, some residents expressed concern that the construction they passed on Middle Road would end up being another store.

A new road was built through the land in 2009 and paved in 2012, and new lawns, trees, and gardens were installed on the property. The expansion also includes the first new cremation area in the cemetery since its opening.

While Stockmaster estimates the next sections of the newly-opened area won't need to be surveyed for up to 10 years, an Eagle Scout project will begin this month to beautify Phase II land.

"We are open and ready for several decades to come," he said.

This aerial photograph, taken in 2011, shows Maplewood Cemetery in the midst of its recent expansion project. The project will be complete this June. SUBMITTED

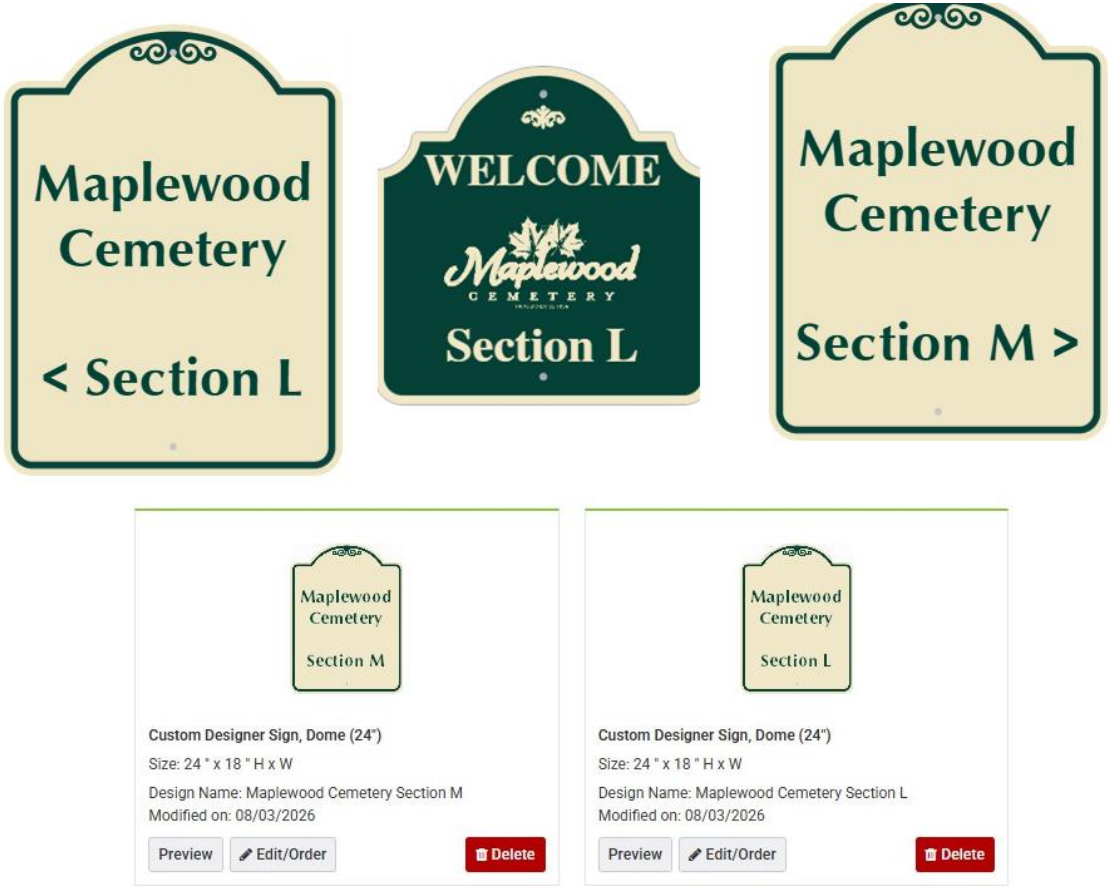
CARE TO KNOW MORE ABOUT SOMETHING? Email jbattaglia@messengerpostmedia.com with your idea for a project tracker story.

IN THE NEWS

Newspaper clipping on the Sections J&K project to expand the cemetery.

Should an article be prepared for the upcoming Sections L&M opening?

New custom signs could mark Sections L and M



KEY FIGURES

24" x 18"

Example Dome sign size (height x width)

08/03/2026

Section L and M designs last modified

What signage should we plan on for Sections L&M?
What type of road closure should we have for the new Sections L&M road?

New custom signs could mark Sections L and M



KEY FIGURES

Section Signs

Could be positioned in the center garden area

Section Signs

Should other sections have signs?

KEY 3 MEETING | NOV 14, 2026

Maplewood Cemetery: Key 3 Update

Finances, interments, inventory and field projects

