

Key 3 Agenda: 7/11/2025

Finances – FY2025

- **Business Report**
- **Sales – PM Q2-2025**
- **MWC Expenses – FY2025**

Budget planning and job status:

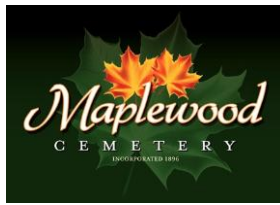
- Road Sealing: Complete
- Equipment maintenance updates
 - The mower was repaired at Martin's Outdoor for less than \$50.
 - JD Tractor steering repair completed at no charge.
- Tree trimming and/or removal, see ToH meeting notes.
- The parking pad has been installed by ToH, at no cost.

Expense Reductions:

- East – South volunteer mowing, ~ \$5,100: Currently 14 mowings completed
- Cancelled Cardinal services. The new proposal exceeded \$12,000

NYS Cem Basics Training: Saturday 6/21/2025 @ ToH

- Completed with 40+ registrants from a multi-county geography,
- Highlighted some items that may need to be revised in our Rules and Regulations:
 - NOR: As of June 28, 2023, Natural Organic Reduction (NOR) is legal in New York.
 - Rules and Regulations and pricing need to include NOR.
 - The Rules and Regs need to specify whether we accept or deny NOR burials.
 - Any NOR burial will require 2 graves.
 - Rules and Regs must state that the graves used for any NOR burial cannot have other burial included in those graves.
 - Should the pricing be the same as a standard burial with the Special grave maintenance fee added?
 - Wide casket/vault burial requirements
 - Wide or oversized vaults will require 2 graves, side by side, to be buried.
 - A Mammoth container vault is 55" wide.
 - The rules and regs must state that requirement.
 - 1 or more additional graves may need to be purchased to accommodate oversized burials. This may result in delays and grave relocation.
 - Plastic vaults are arriving.
 - May require changes in the burial process.
 - We should monitor funeral homes for usage and awareness in our area.



Other:

- Some recently poured monument foundations are crumbling.
- Front-berm gardens have been removed and seeded.
- Plans for East Hill development.
 - How should we manage cemetery development?
 - When should the plans be developed?

Issues:

- Road closures
 - Cones are relatively ineffective. Visitors drive around or over them.
 - May want to install posts at each entrance, similar to entrance 1.
 - A ribbon or similar device fully across the road seems to be effective.
- Backup for Funeral management.

Meetings:

- June 16th Steve Schultz and Craig Barber meeting at ToH. Scott and I attended to review projects and options that the town may be able to help us with.
 - The parking pad was approved and is now completed.
 - The 2 trees are too big a job for the town. Craig will with us to bring in trusted contractors that the town uses and maybe get favorable pricing.
 - The East Hill road may be approved by the town if we pay for materials and some labor costs. This is targeted for next year. More planning is required.
- Next board meeting: September 3rd @ MWC
- Next Key 3 meeting: Early October?
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Vacation: Linda and I will be on vacation from August 15th to August 26th.

Attendees: John Hatch, Scott Nevol, Gary Stockmaster