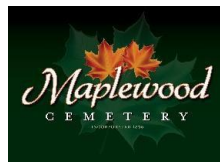


Maplewood Cemetery Association
24 Flinton Run
Churchville, NY 14428



Maplewood Cemetery Association Quarterly Board Meeting

March 6, 2024

President George Zornow brought the Directors Quarterly meeting to order.

Secretary's Report: Mark made a motion seconded by Scott to not read the minutes of the last Quarterly report and it was approved.

Treasurer's Business Report: Gary's Business Report –1st (YTD) Quarter 2024. A motion to accept was made by Mark, seconded by Scott and approved.

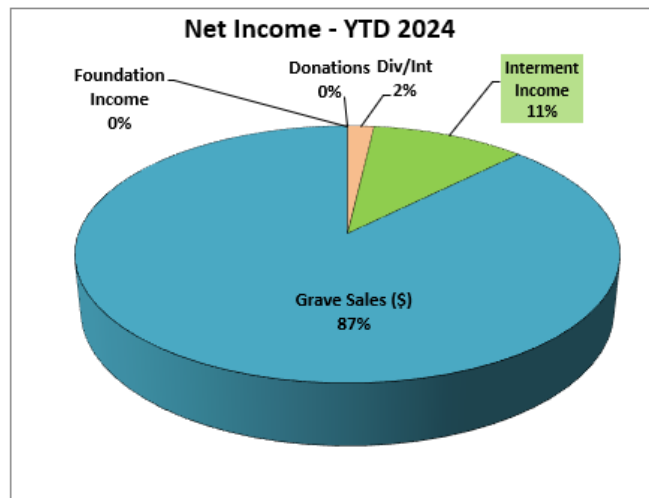
Business Report as of 3/5/2024

YTD 2024

Checking:	Key Bank	General Savings:	Vanguard (3)	General Accounts FY	PM Accounts:	Vanguard	Key Bank (PM)	PM Accounts YTD
Balance Forward	\$ 44,291.95	Balance Forward	\$ 147,577.29	\$ 191,869.24	Balance Forward	\$ 352,350.00	\$ -	\$ 352,350.00
Receipts/Deposit	\$ 16,865.41		\$ 5,240.47		Receipts/Deposits		\$ -	\$ -
Expenses	\$ 11,881.48	Expenses	\$ -		Expenses		\$ -	\$ -
Balance	\$ 43,701.12	Balance	\$ 152,817.76	\$ 196,518.88	Balance	\$ 376,789.24	\$ -	\$ 376,789.24
		YTD2024 +/-	\$4,649.64			YTD2024 +/-		\$24,439.24

Business Report	YTD 2024	Last Year (FY 2023)	Average (past 52 years)
Graves SOLD (#)	8	51	43
Interments - Full (total)	2 (3)	18(56)	43 (combined)
Interments - Cremated	1	38	
Foundations	0	35	-

Section Availability	# Graves	Income - YTD	Net Income
C	4	Donations	\$ -
D	10	Foundation Income	\$ -
F*	0	Div/Int	\$ 265.41
H	2	Interment Income	\$ 1,550.00
J	385	Grave Sales (\$)	\$ 12,650.00
K	224		\$ 14,465.41
Total Available:	625		
Total Sold: J & K	396	J: (since 6/2013)	33%
* Includes Buy-Backs		K: (since 6/2013)	48%
Donation Notes:		Historic Preservation	\$ 2,132.74
(since inception)		Vet Flag Holders (All)	\$ 6,443.00
		\$\$ for Trees (All)	\$ 15,417.00



Finance Report: George reported:

PM & Perpetual Care Accounts	1/1/2024	3/1/2024	Change	%Change	Morningstar
1 - PM Equity Income	\$ 78,630	\$ 80,655	\$2,025	2.6%	VEIRX 5*
2 - PM GNMA Bond Fund	\$ 22,426	\$ 21,923	(\$503)	-2.2%	VFIIX 4*
2 - PM Intermediate Bond Fund	\$ 24,154	\$ 23,734	(\$420)	-1.7%	VBILX 4*
6 - PC Flower STAR Fund	\$ 4,894	\$ 5,038	\$144	2.9%	VGSTX 3*
5 - Perpetual Care STAR Fund	\$ 1,483	\$ 1,526	\$43	2.9%	VGSTX 3*
3 - PM (New) Hi Div Yield Fund (#)	\$ 179,935	\$ 187,246	\$7,311	4.1%	VHYAX 4*
3 - PM (New) TIPS Bond Fund (#)	\$ 56,067	\$ 55,824	(\$243)	-0.4%	VAIPX 4*
Total PM + Perpetual Care (#)	\$ 367,589	\$ 375,946	\$8,357	2.27%	

General Operating Funds	1/1/2023	3/1/2024	Change	%Change	Morningstar
4 - Gen Balanced Fund	\$ 99,563	\$ 103,561	\$3,998	4.0%	VBIAX 4*
4 - Brokerage 077	\$ 48,015	\$ 50,195	\$2,180	4.5%	VGT 4/VPU 3
Total Vanguard Mutual Funds (#)	\$ 147,577	\$ 153,756	\$6,179	4.2%	

"1/1/24" balances include \$2475 deposited during 2024.

YTD: Dow +3.7% S&P 500 +7.1% NASDAQ +8.32%

2023: Dow +13.70% S&P 500 +26.29% NASDAQ +53.81%

<https://www.slickcharts.com/nasdaq100/returns/yttd>

Sunshine Committee: A \$100 contribution was sent to Honor Flight in memory of Paul Macauley.

Superintendent's Report: Everything is looking good.

Grounds Report:

Website: The new WordPress-based customer website continues to add features. The same MaplewoodCemetery.org website address will take you there. The internal website, MaplewoodCemetery.org/mwadmin has been updated.

Database: It continues to be updated locally and uploaded to the MaplewoodCemetery.org/mwadmin site.

Old Business:

- Gary presented his roadmap to retirement plans.
- Gary thanked Scott for all his hard work helping with sales and phone calls.
- NYS has postponed their planned 8-year audit with us, initially scheduled for February 8, 2024. No new date set yet.
- We need to form an Audit committee to determine who, when and what to audit. Melanie, George, and Hank will look into it after the NYS audit.
- Gary reviewed the change to our eBusiness plans.
 - This includes direct payroll deposits, e-invoices, e-payments. (Via QuickBooks Online, QBO)
 - E-payments include bills and receiving payments.
 - Gary is looking for support for – Historic Preservation Fund. We have historic monuments and foundations that need repair and have been beyond our budgeting abilities.

New Business:

Mark and Scott would like to purchase a new jack hammer. A motion was made by Hank and seconded by Mark and approved \$500 to spend.

The meeting was adjourned with a motion by Ray and seconded by Gary.

Next Meeting – The next meeting, our 2nd Quarter meeting of 2024, is scheduled for 7PM Wednesday June 5th. At the MWC Shed. BYO-Chair

Directors and Officers Present: Ray and Carol Feasel, Gary and Linda Stockmaster, Mark Feasel, Margaret Hayes, George Zornow, Scott Nevol, Hank Wallace, John Hatch, Melanie Rajaphoumy and Sandra Ann Wilson


Secretary