

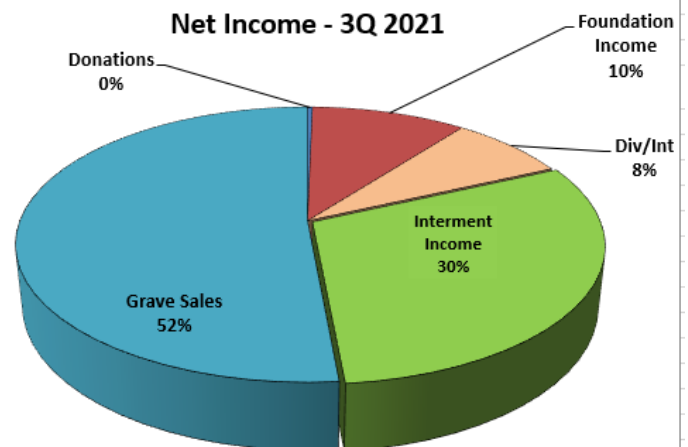
Mark Feasel called the Directors Quarterly meeting to order.

Presentation: Introduce Sarah Ellis for her BSA Eagle Scout Project proposal to expand the East hill garden to honor our veterans. A motion was made by Mark to donate up to \$750, seconded by Hank and approved. Scott donated \$200 to the project. There was a discussion about listing all the wars we have veterans for on a stone.

Secretary's Report: Linda read the minutes of the June 2021 Quarterly meeting. A motion to approve was made by Scott seconded by George and approved.

Treasurer's Business Report: Gary: Business Report – 3rd Quarter 2021. A motion to accept was made by Carol seconded by Hank and approved.

Business Report	8/31/2021		3Q 2021					
Checking:	Key Bank	General Savings:	Vanguard (3)	General Accounts	PM Accounts:	Vanguard	Key Bank (PM)	PM Accounts
Balance Forward	\$86,832.77	Balance Forward	\$137,218.15	\$224,050.92	Balance Forward	\$ 333,412.80	\$ -	\$ 333,412.80
Receipts/Deposit	\$73,867.67	Receipts/Deposits	\$17,941.06	\$91,808.73	Receipts/Deposits	\$ 44,296.21	\$ -	\$ 44,296.21
Expenses (1) (2)	(\$75,370.61)	Expenses	\$ -	(\$75,370.61)	Expenses (4)			\$0.00
Balance	\$ 85,329.83	Balance	\$155,159.21	\$ 240,489.04	Balance	\$ 377,709.01	\$ -	\$ 377,709.01
(1) Checking Notes: Funds Transfer to Vanguard Savings (2) Checking Notes: Includes funds transferred for PM Required (3) General Savings Notes: Includes Vanguard brokerage funds (4) PM Notes: Vanguard PM, Market Change included								
Business Report	3Q 2021	Last Year (FY 2020)	Average (past 51 years)					
Grave Sales (5)	29	32	48					
Interments - Full (total)	17 (46)	27 (53)	42 (combined)					
Interments - Cremated	29	26						
Foundations	25	33	-					
Section Availability	# Graves	Income - YTD	Net Income					
C	1	Donations	\$ 200.00					
D	13	Foundation Income	\$ 6,436.00					
F*	2	Div/Int	\$ 4,882.87					
H	1	Interment Income	\$ 19,282.00					
J	477	Grave Sales	\$ 32,650.00					
K	272		\$ 63,450.87					
Total Available:	749							
Total Sold: J & K	257	J & K: (since 6/2013)	26%					
* Includes Buy-Backs	Donation Notes:	Vet Flag Holders (All)	\$ 5,299.00					
	(since inception)	** for Trees (All)	\$ 15,417.00					



NOTE: MWC returned the \$9,574 received from the NYS Division of Cemeteries for the Section C damage.
Financial Report:

Maplewood Mutual Fund Performance 3Q 2021 - Report					
PM & Perpetual Care Accounts	1/1/2021	8/27/2021	Change	%change	Morningstar
1-PM Equity Income	\$ 74,021	\$ 87,905	\$ 13,884	18.8%	VERIX 5*
2-PM GNMA Bond Fund	\$ 25,760	\$ 25,544	\$ (216)	-0.8%	VFIIX 4*
2-PM Intermediate bond Index	\$ 29,353	\$ 28,630	\$ (723)	-2.5%	VBILX 5*
6-PC Flower STAR Fund	\$ 5,665	\$ 6,208	\$ 543	9.6%	VGSTX 4*
5-Perp Care (New) STAR Fund	\$ 1,716	\$ 1,881	\$ 165	9.6%	VGSTX 4*
3-PM (New) Hi Div Yield Fund #	\$142,363	\$167,622	\$ 25,259	17.7%	VHYAX 4*?
3-PM (New) Tips Fund #	\$ 59,070	\$ 60,907	\$ 1,837	3.1%	VIPSX 4*
Total PM + Perpetual Care	\$337,948	\$ 378,697	\$ 40,749	12.1%	
General Operating Fund	1/1/2020	8/27/2021	Change	%change	Morningstar
4-Gen Balanced Index @	\$ 99,540	\$ 111,066	\$ 11,526	11.6%	VBIAX 5*
Total Mutual Funds at Vanguard	\$437,488	\$ 489,763	\$ 52,275	11.9%	

Sunshine Committee: Carol had nothing to report.

Superintendent's Report: Carol said grass is looking great. Steady burials about 2 to 3 a week.

Grounds Report: Ruston Paving jobs complete. Cracks were sealed and dumpster pad poured. J&K Drainage project in progress by Mason Trenching continues. Cardinal Landscaping completed the shrub trimming, garden maintenance and new paving backfill and seeding. TruGreen has applied the August treatment.

Website: Cozi is working well. It is being used for interment scheduling, foundation staking, and payroll reporting. The internal and customer websites are up to date.

Database: Frequently updated and is the data source for the MWC websites.

Old Business:

- Status: John Deere 2025R Compact Utility Tractor with 120R loader: \$18,056 (with HGAC contract pricing)
- Succession planning: Jim suggested we look at this as a business if in the future we need to pay people to do our jobs. It was suggested we put together job descriptions and look at our long-term plan.

New Business:

- New BSA Eagle Scout project proposal from Sarah Ellis RE: Veteran Garden addition to the East Hill Garden area. Approved Mark made the motion, and it was 2nd Hank.
- Large limb in section B tree needs taken down.
- Legion Post: Requesting 13 flag holders for their front flag memorial area. Earl Morris 570.560.1516
 - Prefer they be returned at some point.
- Grave topping, how should that be managed? Waiting for Tractor in October.
- Dumpster pad, divider(s) to separate dumpster from topsoil. Ray will check Lakeland for stand-alone barriers.
- Seasonal landscape maintenance:
 - Chris Shafer provides a spring garden cleanup with edging and much. ~\$1,500 (May)
 - Propose changing to eliminate shed berm garden and Middle Road gardens. Est ~\$1,200.
 - Propose: Cardinal Landscape: 2/year (June, August) shrub pruning, edging, mulching with weed pre-emergent and monthly (April – Oct) garden weeding for shed berm garden and Middle Road gardens. ~\$1,560 Motion to approve by Gary seconded by Linda and approved.
- Gary Proposed cancelling the November 3rd Quarterly board meeting due to resurgence of COVID-19. George and Gary will prepare and distribute the Q4 business and financial report in place of the meeting. Carol agreed by seconded by Ray.

The meeting was adjourned with a motion from by Hank and seconded by Gary.

Next Meeting – The next Annual and 1st Quarterly Board Meeting: Wednesday March 2nd, 2022 (7 PM – 9 PM). Meeting updates and reminders will be sent out as usual.

Directors and Officers Present: Ray and Carol Feasel, Gary and Linda Stockmaster, John Hatch, Mark Feasel, Margaret Hayes, Scott Nevol, George Zornow, Sandra Ann Wilson and Sebold Torno.



Secretary