



This is a quarterly report instead of a physical meeting

Secretary's Report: Attached is the 3Q meeting minutes.
Treasurer's Business Report: Gary: Business Report – 4th Quarter 2020. The full 4th quarter and annual reports will be available at the 2021 annual meeting.

Business Report		as of 12/2/2020		4Q 2020					
Checking:	Key Bank	General Savings:	Vanguard (3)	General Accounts	PM Accounts:	Vanguard	Key Bank (CDs)	PM Accounts	
Balance Forward	\$ 71,623.06	Balance Forward	\$ 110,013.17	\$ 181,636.23	Balance Forward	\$ 304,770.01	\$ -	\$ 304,770.01	
Receipts/Deposit	\$ 109,631.54	Receipts/Deposits	\$ 27,102.96	\$ 136,734.50	Receipts/Deposits	\$ 15,984.84	\$ -	\$ 15,984.84	
Expenses (1) (2)	\$ (88,940.59)	Expenses	\$ (7,714.42)	\$ (96,655.01)	Expenses (4)	\$ (6,571.87)		\$ (6,571.87)	
Balance 80,282.33	\$ 92,314.01	Balance	\$ 129,401.71	\$ 221,715.72	Balance	\$ 314,182.98	\$ -	\$ 314,182.98	
(1) Checking Notes: Funds Transfer to Vanguard Savings									
(2) Checking Notes: Includes funds transferred for PM Required									
(3) General Savings Notes: Includes Vanguard brokerage funds									
(4) PM Notes: Vanguard PM, Market Change included									

Business Report	4Q 2020	Last Year (FY 2019)	Average (past 51 years)
Grave Sales (5)	28	31	48
Interments - Full (total)	27 (53)	34 (58)	42 (combined)
Interments - Cremated	26	24	
Foundations	33	27	-
(5) 10 Graves currently on Payment Plan			
Section Availability	# Graves	Income - YTD	Net Income
C	1	Donations	\$ 600.00
D	14	Foundation Income	\$ 9,098.00
F*	1	Div/Int	\$ 8,529.94
H	1	Interment Income	\$ 22,441.26
J	492	Grave Sales	\$ 33,200.00
K	296		\$ 73,869.20
Total Available:	788		
Total Sold: J & K	218	J & K: (since 6/2013)	22%
* Includes Buy-Backs		Donation Notes: Vet Flag Holders (All)	\$ 5,199.00
		(since inception)	
		\$\$ for Trees (All)	\$ 15,417.00

Net Income - 4Q 2020

Category	Percentage
Grave Sales	45%
Interment Income	30%
Div/Int	12%
Foundation Income	12%
Donations	1%