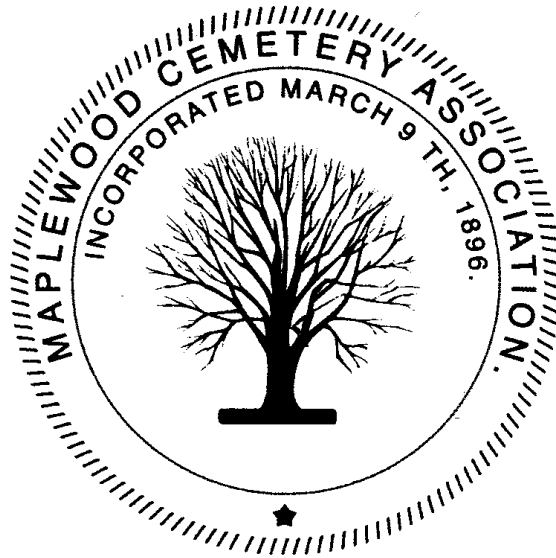


Maplewood Cemetery Association Meetings

2011



Archive Created by Gary Stockmaster

Maplewood Cemetery Association

150 MIDDLE ROAD
HENRIETTA, NY 14467



114th Annual Meeting

(Reviewing 2010)

Held on March 2, 2011 at the Henrietta Town Hall

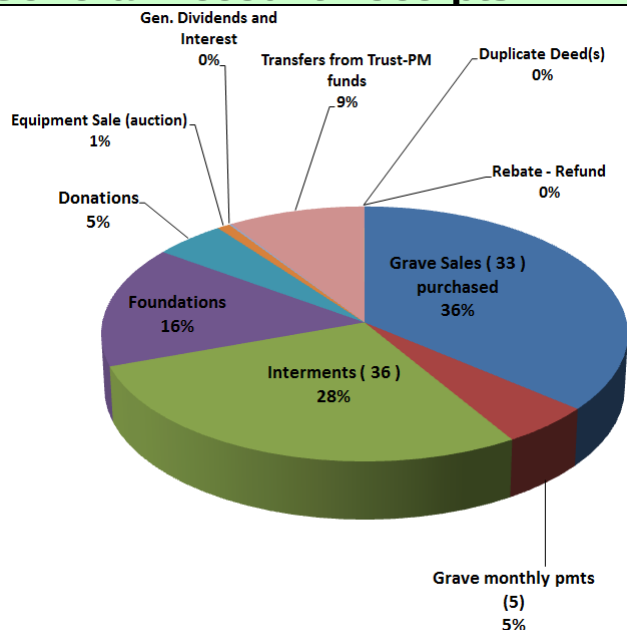
President Margaret Hayes called the Annual Meeting to order.

Secretary Report: The minutes of the last annual meeting of March 2010 were read by Linda Stockmaster. Carol made a motion to approve the minutes and was seconded by George and approved.

Treasurer Report: Gary provided a one page summary of the financial position.

General Accounts:		Account Fund Summary:	
Forwarding Balance from 2009:	\$ 80,115.10	Permanent Maintenance Accounts	\$ 201,647.17
Total 2010 Receipts (+)	\$ 73,036.46	Trust Fund Accounts	\$ 4,301.18
Total 2010 Expenses (-)	\$ (96,492.61)	General Accounts	\$ 52,097.36
Forwarding Balance: 2010	\$ 56,658.95	Total Fund Balance (12/31/2010):	\$ 258,045.71

General Account Receipts:



General Account Expenses:

Interments	\$ 5,480.00
Foundations	\$ 5,894.00
Foundation - Monument Repair	\$ 150.00
PM Acct. Transfer (10% of Grave Sales)	\$ 2,640.00
PM Acct. Transfer (\$35 per Interment)	\$ 1,260.00
Net Payroll	\$ 11,402.30
Payroll Taxes withheld: Fed and NY State	\$ 3,549.16
Employer Taxes: Fed and NY State	\$ 1,337.59
NYS Div. of Cemeteries: 2010 Fees + Dues	\$ 157.00
Insurance: Multi-peril, Bond, Comp., DBL.	\$ 2,766.51
Return of Graves, buy-back (4)	\$ 2,570.00
Bank Service Fees: Deposit Box, Dep Slips	\$ 77.10
Contracts: Mowing Contract	\$ 4,404.50
Utilities: Services	\$ 2,011.59
Office Supplies, signs, software	\$ 2,068.58
Equipment: Purchase	\$ 13,753.34
Equipment: Repair, Supplies	\$ 1,502.24
Donation Program: Plaques	\$ 208.00
Development: 2010, Shed, J-K trees, water	\$ 33,493.92
Gardens and Landscaping: seed, fertilizer	\$ 1,747.05
Operations: maintenance - supplies	\$ 19.73
Sub-Total:	\$ 96,492.61

Ray stated that we accomplished a lot by adding a new shed, equipment and the roads considering what was spend. Carol added that sales were down probably due to the economy and our higher prices but other cemeteries are raising their prices. Ascension Gardens sold two lots and one interment for \$4,500 which is compared to our \$2,200. Hank agreed that the improvements for what we spent were remarkable. Hank asked what do we file for taxes and Gary reviewed the various filings he must do to comply with Federal, NYS and NYS Board of Cemeteries. A motion was made by Hank and seconded by Mary Ann to approve the report and it was approved.

Finances: George stated that our funds had increased by approximately \$8,000. Below is his report.

Permanent Maintenance & Perpetual	12/31/2009	12/31/2010	Change	%Chg	Notes, Morningstar rating
BBB8/-17-9749 Govt Inc Bond	\$52,786	\$52,832	\$46	+0.1%	PM (divs to Gen Fund) 5*
Putnam/-2137 B10 Equity Income	\$ 34,741	\$ 38,445	\$ 3,704	+10.7%	PM (divs to Gen Fund) 4 *
BBB3/-2603 Equity Income	\$ 2,620	\$ 2,900	\$ 280	+10.7%	PC (divs to Gen Fund) 4*
Total PM	\$ 90,147	\$ 94,177	\$ 4,030	+4.5%	
General Fund					
Fund	12/31/2009	12/31/2010	Change	%Chg	
BBC4/-10-9749 Equity Income	\$ 2,547	\$ 6,525	\$ 3,978	+156%	Receives Div Xfrs from PM & PC
Total Mutal Funds	\$ 92,694	\$ 100,702	\$ 8,008	+8.6%	

Superintendent's Report:

Carol said that January and February were very busy and we had 9 or 10 interments. Due to the heavy snow this year a lot of graves will need to be leveled and seeded in the spring. We have three cremations waiting for the spring. Waste Management will start the week of March 13th so that Christmas wreaths can be picked up. Ray said there was a lot of snow plowing needed this year. The North road will be opened once the snow stops. Gary stated that Ray has done a great job keeping the road clear. Ray has plowed over 30 times this year. Kim asked if we are required to bury in the winter. Carol stated that according to NY regulations we must bury unless there are extenuating circumstances due to weather. She said only once, the ground was too frozen to dig. Gary brought up that we are now passing on to the funeral homes a \$50 winter access fee that Genesee Valley Services is charging us. This period runs from 12/1 to 4/1 each year. Last year we lost over \$200 because we did not pass this along. The \$50 covers snow removal to the grave as well as the increased difficulties incurred when digging a grave in the winter.

The Grounds / Development Report:

Ray requested a few things be considered.

1. Tree removal - One tree in the middle drive by A Section. He has a quote for this plus another tree on the C and H section border for about \$1450.
2. Work Group - He would like to put together a group of volunteers to assist in leveling the oldest section of the cemetery section A with top soil sometime in early spring so grass has a chance to grow since we would not be able to water in this section. The top soil might cost about \$1,000.
3. Driveway Patching - The older driveways need some work done. He will obtain quotes for the June meeting.
4. Utility Tractor - Ray knows that this will not be this year but wanted to remind the board that it would be something that will help in the cemetery.

Gary stated that if we want to pave the North road in the future, we should hold off and save our funds for that expensive purpose.

Carol thanked the board for the support in the purchase of the equipment we presently have since it allows everyone to do their tasks so much easier.

Sunshine Committee: Carol had nothing to report.

Nominating:

Melba Rupert read the list of directors whose terms are ending:

Gary Stockmaster, Margaret Hayes, Mark Wright, Melba Rupert and Shirley Miller

Melba made the motion to extend these directors terms for three more years and it was seconded by George and approved.

Website:

Gary reported that the website activity has continued to increase. Over 8,000 visitors have viewed the website. He has added Frequently Asked Questions or FAQs to the website and created a brochure. It includes over 18 questions and definitions of terms such as the meaning of lot, grave and section. He also stated that one of the boxes at the cemetery that hold the brochures is missing so John was asked to assist in ordering more. Future plans are to consider adding the pictures of the grave stones to the site. Phyllis state what a wonderful job Gary has done to maintain the records.

Database:

Linda advised that a link now exists in the Database to electronic images of the new obituaries from the newspaper or funeral home.

Hank made a motion to adjourn the annual meeting with a second by Melba and all approved.

Next Annual Meeting - Wednesday, March 7th, 2012

Directors and Officers Present:

Paul Macauley, Mary Ann David, George Zornow, Melba Rupert, Margaret Hayes, Shirley Miller, Ray and Carol Feasel, Mark Feasel, Phyllis McHargue, Gary and Linda Stockmaster, Kim Mryglod, John Hatch and Hank Wallace.



Secretary

Maplewood Cemetery Association
c/o 244 Edgemoor Road
Rochester, NY 14618

Maplewood Cemetery Association
Quarterly Board Meeting
March 2, 2011

President Margaret Hayes called the Directors Quarterly meeting to order.

Secretary's Report: Linda Stockmaster read the minutes of the November 2010 Quarterly meeting. A motion to approve was made by Mark, seconded by Hank and approved.

«Name»

«Address»

Nominating Committee: Melba presented the slate of Officers for election:
Mary Ann David for President, George Zornow for 1st Vice President and John Hatch as 2nd Vice President. Melba's motion was seconded by Ray and approved.

The following director's terms will be renewed for 3 more years:

Gary Stockmaster, Margaret Hayes, Mark Wright, Melba Rupert and Shirley Miller

Sunshine Committee: Carol had no additional updates.

Superintendent's Report: Nothing new.

Treasurer's Report: Gary had no additional updates from the annual meeting report.

Finance Report: George had no new updates.

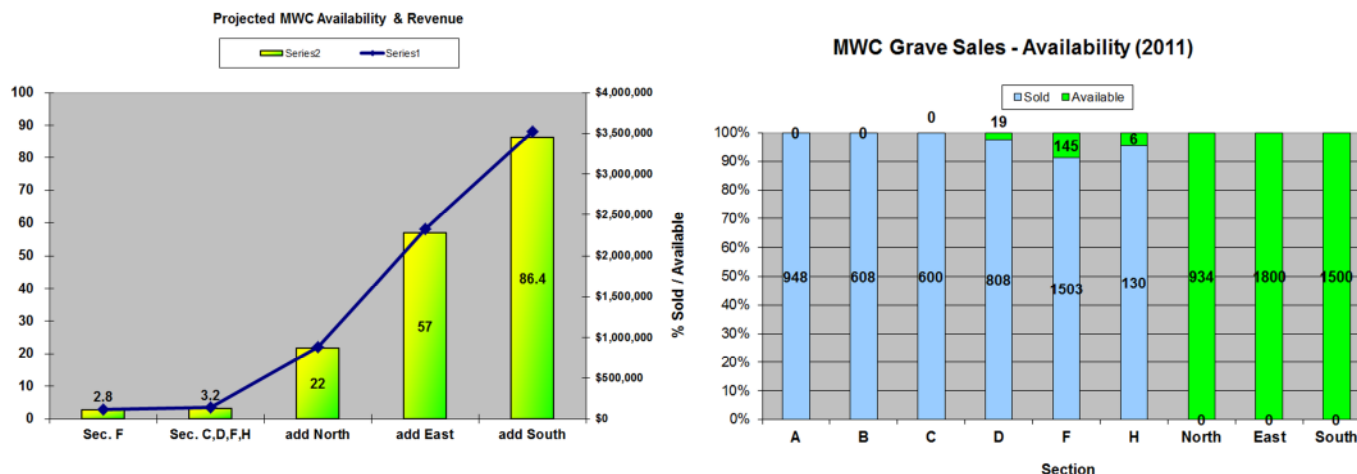
Grounds/ Development Report:

Ray had nothing more to report. Mark stated that he has checked the equipment and both mowers started and are ready for use.

New Business: Gary reviewed the following 2010 accomplishments.

- 1). New shed and electrical wiring.
- 2). New equipment (mower, Gator) and sale of old Case tractor.
- 3). Survey and marker installation of North sections (J&K)
- 4). Successful donation program resulting in 16 new trees planted in North sections
- 5). Extension of water line, with 2 new hydrants added to North section
- 6). New gardens to improve the overall appearance
- 7). Credit cards for Carol and Linda, improves overall efficiency of supplies and reimbursements
- 8). New payment plan for grave buyers. Adds terms and conditions while providing flexibility.
- 9). Insurance policy coverage review and update
- 10). Successful year financially, even with reduced revenue.

Gary presented the grave availability chart with the reduced grave sales adjustments which gives us three years in the F section.



With the new projections, the North road paving can wait three or four years. The South needs patching this year. He brought up the repayment process for a returned grave and will talk to the NY Board of Cemeteries to see what can be done to mitigate our risk of paying back more than the current cost of a grave since we are required to add 4% simple interest on the original grave sale amount. John suggested maybe a cap of the present value could be used so we do not lose more than the current grave amount.

Gary advised that accepting Credit Cards could be done through QuickBooks. A Smartphone could have an attachment that allows swiping of credit card at the cemetery. The cards are Visa, MC and Discover. We could also take down the credit card information and process manually. We would charge an additional \$22 to process a credit card. Gary made a motion to include credit cards as a payment method and John seconded it and it was approved.

Ray made a motion to approve spending \$1,500 for the tree removal and it was seconded by John and approved. Ray wanted to add Mark to the grounds committee. Hank made a motion to approve this and it was seconded by Gary and approved.

Planting more trees to hide the LeFrois buildings was discussed and is not definite for this year. Ray will look into evergreen trees at the tree auctions this spring.

A Spring walk through was not scheduled.

The meeting was adjourned with a motion from Carol, seconded by John and approved.

Next Meeting – Quarterly meeting on June 1st, 2011 at Ray & Carol's home. 280 Ward Hill Rd.

Directors and Officers Present:

Mary Ann David, George Zornow, Melba Rupert, Margaret Hayes, Shirley Miller, Ray and Carol Feasel, Mark Feasel, Phyllis McHargue, Gary and Linda Stockmaster, John Hatch and Hank Wallace

Enclosed is a new listing of directors.

Linda M. Stockmaster
Secretary

Maplewood Cemetery Association

150 MIDDLE ROAD
HENRIETTA, NY 14467



Executive Committee Meeting May 11, 2011

Mary Ann David, President, held an executive committee meeting by phone with the following directors:
Ray and Carol Feasel, Gary and Linda Stockmaster

Regarding: a request to offer a discounted grave price to Phyllis McHargue.

Phyllis has served the Maplewood Cemetery Association and its members for over 40 years as a Director and Secretary-Treasurer. She is planning to purchase 4 graves for her family and a discount seems appropriate to show some level of appreciation for all that she has done.

A proposal was made to offer Phyllis 4 graves for the price of 3 as a one-time, special discount. This amounts to a 25% discount and reduces the total sale price of the 4 graves from \$3,200 to \$2,400.

The executive committee members approved the proposal.

Secretary

Maplewood Cemetery Association
c/o 244 Edgemoor Road
Rochester, NY 14618

Maplewood Cemetery Association

Board Meeting
June 1, 2011

Mary Ann David, President, called the Directors meeting to order.

Old Business: Linda Stockmaster read the minutes of the March 2011 Annual and Quarterly meetings which were approved with a motion from Mark, seconded by Hank and approved.

«Name»

«Address»

Treasurer's Report: Gary

HSBC Checking:	2011 YTD	HSBC General Savings:	2011 YTD	Putnam General Holding:	2011 YTD
Balance Forward	\$15,783.12	Balance Forward	\$29,236.59	Balance Forward	\$6,524.55
Receipts/Deposits	\$42,101.34	Receipts/Deposits	\$3,396.11	Receipts/Deposits	\$2,002.50
Expenses	(\$23,699.87)	Expenses	(\$1,000.00)	Expenses	(\$0.00)
Balance	\$34,184.59	Balance	\$31,632.70	Balance	\$8,527.05

- Interment and grave sale report:
 - o **YTD Interments: Full: 23, Cremated: 7 Total: 30** **Grave Sales: 23**
 - **At this point last year: Ints: Full: 9, Cremated: 5 Total: 14** **Grave Sales: 10**
 - **All last year: Ints: Full: 26, Cremated: 10 Total: 36** **Grave Sales: 33**
- Current Section F availability: 126 graves (*could provide 2-3 years of sales*)
- Winter access fee charged Dec 1st to April 1st. No issues. Broke even on charges and fees. It was \$750.
- Payment plan: status and success: 3-plans completed 2 new plans since last meeting.
 - o Informal monthly payments: 1 now completed, started 2008, 2 other graves remaining.
- Mowing payment changes: **pay as you mow**, monthly invoice and payments have started.
- Credit cards are now accepted for a grave sale, discussion summary with NYS Cemetery board

Finance Report:

George reported on the finances in Putnam funds and we are up by 6.6% and all funds are above what the original investment amount had been.

Maplewood Mutual Fund Performance - 2011 June Meeting					
PM & Perpetual Care Funds	12/31/10	05/31/11	Change	%change	Notes, Morningstar rating
BBB8/-17-9749 Govt Inc Bond	\$52,832	\$53,541	\$709	+1.8%	PM (dividends to Gen Fund) 5*
-2137 Equity Income	38,445	42,098	3,653	+9.5%	PM (dividends to Gen Fund) 4*
BBB3/-2603 Equity Income	2,900	3,175	275	+9.5%	PC (dividends to Gen Fund) 4*
Total PM + Perpetual Care	94,177	98,814	4,637	+4.9%	
General Fund	12/31/09	12/31/10	Change	%change	
BBC4/-10-9749 Equity Income	6,525	8,584	2,059	+31.6%	Receives Div Xfers from PM & PC
Total Mutual Funds at Putnam	\$100,702	\$107,398	\$6,696	+6.6%	

Superintends – Report: Carol stated that mowing under the wet conditions was very challenging. The mower needed to have the deck cleared several times due to wet grass. For both Memorial days, the cemetery looked awesome. Gardens looked great and all areas were mowed.

Grounds – Report:

- Ray had to plow snow more than normal over the winter.
- Graves had to be filled several times due to the wet weather that caused the graves to settle
- We approved \$1,500 for Steve Smith and spent \$1335 for the tree removal and stump grinding.
- Thanks to Hank's donation for trees, Ray was able to purchase 19 new spruce trees that are about 18" tall at auction for about \$13 a piece. They were planted in the South Section. If we count the 16 trees added to the north section last May, we have added 35 trees in 1 year. LeFrois has agreed to let us use their water if we need to water the trees. So far, the rain has done a good job keeping them moist.
- In Section A, Ray and Bill Clark have been leveling areas with the left over grave dirt and a little top soil for seeding. We have paid Bill for helping with the fill and planting of spruce trees in the South.
- South driveway was patched, the north driveway was opened for season, a new turn sign (assisted by John) was added to the north road by the big tree.
- Drainage is working very well and no standing water was found in F.

- Hank asked if we needed drainage added to the North. Since this has been the second wettest year in history, we agreed that some areas near the front berm may need some fill. Gary stated that part of the North road paving will include drainage across the road to help remove extra water that pools by the road.
- Ray requested to purchase a jack to raise the mowers to safely clean the bottom of the decks for \$180. A motion was made by Shirley, seconded by Hank and approved.
- Gary asked if we ever approved an amount for the budget for trees and landscaping. No one could recall.
- Ray stated that Mark does a lot of work by changing oil and blades that saves of \$300 or \$400.
- Due to a lot of mowing, we have spent over \$250 so far on gas and Ray fills the gas cans every week.
- We have added several hours on all the equipment. Devon asked if we had addressed the ethanol that is now in gasoline. We have not started to use an additive to assist with the ethanol. Mark is using 89 % octane which has less ethanol added. Mark said one of our string trimmer's gas cap was recalled due to the ethanol eating the gasket.
- Requests for road repair/paving have been made
- The request for a utility tractor may wait until next year if we take advantage of Villagers offer for paving.

Sunshine Committee: Carol had nothing to report.

Website Update: New Photo gallery of all the cemetery monuments is now available on the website. Over 2600 photos are organized in albums by Section. Search functions and slideshows are available. There has been an increase in website access now that we are linked to Find-A-Grave.com. Now over 8400 visitors have been to our site. Miller FH had stated that they use our web site almost daily. Hank relayed a conversation he had with a couple looking for a grave and they used their Smart phone to access our website and find what they were looking for while standing in the cemetery. The monument engraver also uses the site to locate graves.

Database update: Linda updated DB and books. Data also updated frequently on website.

New Business:

- **Grave buy-back:** Propose Rules and Regulations revision. NYS Cemetery Board (NYSCB) has stated that the law is confusing and the initial intent of the law may be outdated. We have the ability to determine our policy. Chet, the NYSCB asst. director, stated that we can negotiate a deal, any deal. If the grave owner agrees.
 - o Maplewood Cemetery does NOT have to buy back any grave.
 - o Pine Hill Cemetery does not buy graves back
 - o Holy Sepulcher buys graves back at original price minus an administrative fee.
 - o Options were discussed to offer the 4% with a cap at the current price, offer the original price, or to not buy back graves at all.
 - o A motion was made by Gary to buy back a grave at the original price and eliminate the 4% interest and to approve the change to the Rules and Regulations, seconded by John and approved.
- **Foundation charges:** Gary was informed by NYSCB that we are required to charge the rate we requested and were approved. In 2009 we requested and were approved to charge \$1.00/sq. in. Our intent was to have some 'head room' approved so we could more easily respond to an increase from GVCS.
 - o Our planned increase was from \$0.77 to \$0.87/sq. in. this April to respond to a GVCS increase.
 - o Gary has requested that NYSCB approve a **decrease** in our foundation rate from **\$1.00 to \$0.87** for 2011. No answer yet. Gary has charged \$0.77 for orders received before April 1st, and \$0.87 for orders after April 1st.
- **New sign for North entrance:** Request motion for purchase and installation of a sign similar to the one in the middle road. The existing sign was made by Catherine and Phillip McCabe. Shirley suggested Matt Murray. A budget cost of \$600 was proposed. Hank seconded the motion and all approved. Note: A Town permit may be required and we will install the post for the sign ourselves.
 - o **Road Repair and Paving:** A J from Villager is going to open a new 'Green Technology' plant for paving and is talking about offering us a reduced price for paving and fixing of our roads. The south road is the priority and if we go with Villager it will be widened and straightened.
 - o Gary reported on possible budgetary calculations for paving, based on actual income/expense for Q1 and Q2 and estimated income/expense for Q3 and Q4 and recommended approving a budget of **\$60,000** for 2011.
 - o Linda made a motion for up to \$60,000 to be budgeted for paving the south, north and east road repairs as well as drainage added to the north. Hank seconded the motion and all approved.

Kim stated due to all the hard work that Ray, Carol, Gary and Linda have done to make the cemetery look so great that she made a motion for a gift certificate for dinner for them. John seconded it and all approved.

Phyllis said that we have over 440 veterans and the flags that are put out by the legion are wonderful. She wanted to thank all of us for being Maplewood Cemetery and everything looks so beautiful.

The meeting was adjourned with a motion from Devon and seconded by George and approved.

Next Meeting – Quarterly meeting on Nov 2nd, 2011.

Directors and Officers Present:

Mary Ann David, John Hatch, Hank Wallace, George Zornow, Melba Rupert, Margaret Hayes, Shirley Miller, Ray and Carol Feasel, Mark Feasel, Phyllis McHargue, Gary and Linda Stockmaster, Kim Mryglod, Devon VanVechten.


Secretary

Maplewood Cemetery Association
c/o 244 Edgemoor Road
Rochester, NY 14618

Maplewood Cemetery Association

Board Meeting
November 2, 2011

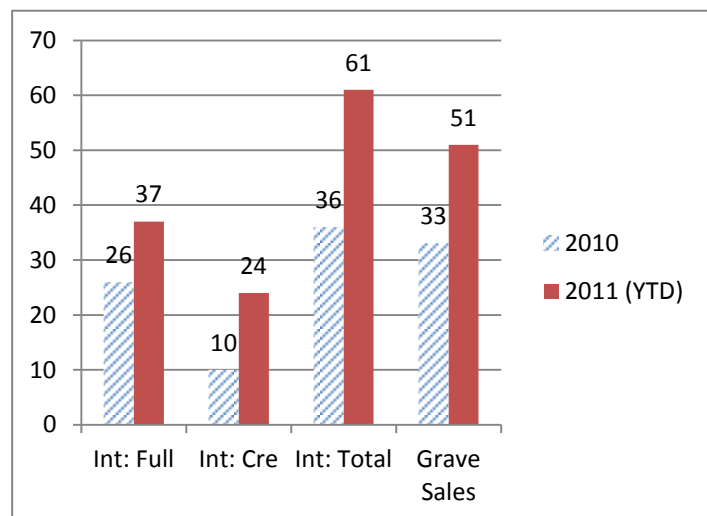
George Zornow, 1st VP, called the Directors meeting to order.

Old Business: Linda Stockmaster read the minutes of the June 2011 Quarterly meetings which were approved with a motion from Hank, seconded by Shirley and approved.

Treasurer's Report: Gary

HSBC Checking:	2011 YTD	HSBC General Savings:	2011 YTD	Putnam General Holding:	2011 YTD
Balance Forward	\$15,783.12	Balance Forward	\$29,236.59	Balance Forward	\$6,524.55
Receipts/Deposits	\$84,173.34	Receipts/Deposits	\$3,410.98	Receipts/Deposits	\$2,953.01
Expenses	(\$59,065.93)	Expenses	(\$6,672.50)	Expenses	(\$ 0)
Balance (10/31/11)	\$40,890.53	Balance (10/31/11)	\$25,975.07	Balance (10/31/11)	\$9,477.56

Interment – Grave Sale Chart 2010 vs. 2011 YTD



Grave Availability report *:

	Sec D	Sec F	Sec J	Sec K
# Available	20	103	502	432
% Available	2.5%	6.8%	100%	100%
Estimated Years	0.4	2	10	8.6

* Notes:

- Based on 50 grave sales per year
- Based on all graves being sold

- Plan to charge a Winter access fee from Dec 1st to April 1st. Anticipate a \$50/grave opening fee.
- Payment plan: status and success: 3 active plans.
- Hank asked if we were considering a discount price for selling the older sections which we have agreed not to do to keep all pricing consistent through the cemetery.

Finance Report: George reported on the finances in Putnam funds and we are up by 1.6%.

Permanent Maintenance & Perpetual Care	12/31/2010	11/1/2011	Change	%Chg	Notes, Morningstar rating
BBB8/-17-9749 Govt Inc Bond	\$52,832	\$53,205	\$373	+0.7%	PM (divs to Gen Fund) 4*
Putnam/-2137 B10 Equity Income	\$ 38,445	\$ 37,066	(\$1,379)	-3.6%	PM (divs to Gen Fund) 4 *
BBB3/-2603 Equity Income	\$ 2,900	\$ 2,796	(\$104)	-3.6%	PC (divs to Gen Fund) 4*
Total PM	\$ 94,177	\$ 93,067	\$ (1,110)	-1.2%	
General Fund					
General Fund	12/31/2010	12/31/2010	Change	%Chg	
BBC4/-10-9749 Equity Income	\$ 6,525	\$ 9,205	\$ 2,680	+41.1%	Div Xfrs from PM & PC
Total Mutal Funds	\$ 100,702	\$ 102,272	\$ 1,570	+1.6%	

Superintendent's – Report: Carol advised we had a lot of mowings this year. Cemetery looks great. The increase in sales could be a reflection of how nice the cemetery has looked. The new developed North J & K sections allow people to realize we are an active cemetery. With all of the rain, several graves even 15 year old graves needed to be topped. There is an ongoing fill and seeding of graves as two weeks after topping the ground settles. Bill Clark has assisted in filling areas in the older sections and planting of the pines trees in the South section.

Grounds – Report: Gary, Ray

- **Update on New sign for North entrance:** A budget cost of \$600 was approved in June. Bids were received from Sign-A-Rama, Phil McCabe, and Matt Murray. The sign could be purchased with this approved funding but the post to support it turns out to be at least as expensive as the sign. No purchase was made. We will revisit the sign and post in the spring meeting.
- **Update: Road Repair and Paving:** We approved a budget of \$60,000 for A J from Villager for paving and fixing of our roads. The south road is the priority and if we go with Villager it will be widened and straightened.
 - No action has been taken. AJ's wife has been found to have a life-threatening problem.
 - No other vendor could provide the price and value that Villager can.
- The standing water in the North was discussed and Gary will seek a surveyor in the spring to see if leveling can assist in moving the water to the far North road for drainage. We also lost a Century Maple which will be replaced in spring.
- New trees will be purchased in spring to replace some of the pines in the south section that did not make it. Other tree proposals will be reviewed in the March meeting for masking the LeFrois building in the South.
- A tree in the old North section needs to be removed since it is splitting down the middle. A motion by John for \$1,000 to have the tree removed and seconded by Hank was approved.
- Thanks to Kim and the Board for giving Ray & Carol and Linda & Gary gift certificate for dinner. We enjoyed the dinner.

Sunshine Committee: Carol had nothing to report. Kim suggested that a card be sent to AJ's family in sympathy for his wife's condition.

Website Update: The website has been expanded to include a secure area that contains our internal reports and maps. This is accessible by PC or smart phone.

Database update: Linda updated DB and books. Data is also updated frequently on website. Phyllis stated the reports are very handy to use.

Gary provided a copy of a postcard to each member which contained the website, phone, map and other information needed to contact the cemetery. Ray said the messages to the phone number goes to Ray, Carol and Gary.

New Business:

Rules & Regulations update: Gary and Linda attended the NYS Association of Cemeteries western regional meeting in Cheektowaga on August 17, 2011. Richard Fishman, Director, NYS Div. of Cemeteries was a guest speaker and found him to be quite informative. One of the topics he stressed was that the Cemetery Rules and Regulations have to be complete and specific to the cemetery. His point was if there is no mention of a rule or regulation that becomes an issue with a visitor, lot owner, or anyone else, you do not have any power to say no, and no backing from NYS Div. of Cemeteries.

- The Rules and Regulation have therefore been updated to revise and add our rules and regulations to cover the most of the issues we may run in to. A draft was handed out to all board members and a 2-week review period will be opened for review and comment. Please call or send me any revisions, concerns, and comments in that 2-week period. The revised Rules and Regulations will then be submitted to the NYS Div. of Cemeteries for review and approval if no substantial changes are requested and a copy will be mailed to all board members.

- **Rate Increase Proposal:**

- Increase Grave Sale price from \$800 to \$900
- Increase interment fee from \$600 to \$700
- Leave other prices (cremation and foundation charges as is.)

Ray made a motion to accept the rate increase and seconded by Linda. There were 12 approvals and 1 against.

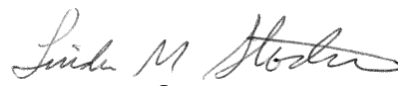
New Monument: A new monument bench with cremation urn/ash containers in the legs will be installed in the cemetery soon. We need to understand the options and operation of these new benches to determine what we have to do and if any charges for services need to be changed.

The meeting was adjourned with a motion from Linda and seconded by John and approved.

Next Meeting – Quarterly and Annual meeting will be Wednesday, March 7th, 2012.

Directors and Officers Present:

John Hatch, Hank Wallace, George Zornow, Melba Rupert, Margaret Hayes, Shirley Miller, Ray and Carol Feasel, Mark Feasel, Phyllis McHargue, Gary and Linda Stockmaster, Kim Mryglod.


Secretary